



## **REQUEST FOR EXPRESSION OF INTEREST**

### **TERMS OF REFERENCE**

#### **PROCUREMENT OF CONSULTANCY SERVICES FOR THE DEVELOPMENT OF EAC REGIONAL AGRICULTURAL INVESTMENT PLAN IMPLEMENTATION PLAN**

##### **1.0 INTRODUCTION**

The Comprehensive Africa Agriculture Development Programme (CAADP) is an African Union (AU), Africa-owned and Africa-led initiative designed to boost agricultural productivity in Africa. The AU Summit of June 2014 (Malabo Declaration, 2014) gave renewed legitimacy and mandate to CAADP as Africa's policy framework for agriculture growth and transformation for shared prosperity. In June 2014, the AU Heads of State and Government adopted the Malabo declaration on Accelerated Agricultural Growth and Transformation for Shared Prosperity and Improved Livelihoods. The Declaration focuses on delivering measurable results and impact, deepening the earlier CAADP Maputo commitments, and bringing focus on the need for institutional and policy change to create an enabling environment for concerted country and regional efforts directed towards delivering agricultural transformation.

The East African Community has embraced the CAADP agenda and prioritized agriculture as one of the engines of social and economic growth in the integration process.

##### **2.0 BACKGROUND**

The EAC Secretariat with the support of the NEPAD Planning and Coordination Agency (NPCA) and the USAID Regional Economic and Integration Office, has made progress in domesticating the CAADP agenda. Specifically, the Secretariat has developed key CAADP instruments including the EAC CAADP Compact, EAC CAADP Results Framework and the EAC Regional Agriculture Investment Plan (RAIP).

##### **2.1 EAC CAADP Compact**

The EAC Secretariat finalized the development of the EAC CAADP Compact in 2015. The Compact details regional agricultural development priorities and defines actions, commitments and partnerships required to achieve agricultural transformation in line with the CAADP goals and targets. The Compact was adopted by the Sectoral Council on Agriculture and Food Security in January 2016 and was subsequently approved by the 34<sup>th</sup> EAC Council of Ministers held in September, 2016. The signing ceremony of the EAC CAADP compact was

done on the margins of the 10<sup>th</sup> Sectoral Council on Agriculture and Food Security in June 2017.

### **2.3 EAC CAADP Regional Agriculture Investment Plan (RAIP)**

The 9<sup>th</sup> and 10<sup>th</sup> Sectoral Council on Agriculture and Food Security (SCAFs) held in January, 2016 and June 2017 respectively directed the Secretariat to expedite the process of developing a Regional Agriculture Investment Plan (RAIP). Pursuant to the directive of SCAF, the EAC Secretariat concluded the process of developing and validating RAIP in December 2017. The 11<sup>th</sup> SCAF held in June 2018, adopted the RAIP and directed the Secretariat to expedite the development of RAIP implementation plan.

The EAC RAIP is anchored on the EAC CAADP Compact, the EAC CAADP Results Framework and other key regional Agriculture Sector Policies, Strategies and Action Plans. It provides a regional coordination and harmonization framework for accelerating achievement of CAADP goals. It will also serve as a central instrument to rally financial and technical support required to achieve EAC regional integration as well to alleviate poverty and hunger in the region.

The EAC RAIP seeks to catalyze the realization of the CAADP goals in the following five investment thematic areas:

- i. Increasing regional agricultural production and food supply;
- ii. Enhancing food utilization;
- iii. Promoting agribusiness, value addition and agro-industry;
- iv. Promoting sustainable natural resource use and management; and
- v. Strengthening capacities of EAC regional agricultural institutions.

The EAC Secretariat has also developed a draft Results Framework. It sets targets and performance indicators and presents anticipated outputs and outcomes to be tracked from the implementation of the EAC Regional Agricultural Investment Plan (RAIP). It is designed to contribute to ensuring a coordinated and harmonized measurement and reporting of the results.

### **3.0 DEVELOPMENT OF RAIP IMPLEMENTATION PLAN**

The overall objective of this assignment is to draft a robust implementation plan for the EAC RAIP. The consultant is expected to build on the RAIP document to identify the priority regional programmes and elaborate a comprehensive and detailed implementation management plan

### 3.1 Scope of the Assignment/ Work

The assignment will entail the following:

- i. Identify and design priority regional programmes (and sub-programmes) building on the priority identified in the RAIP (please refer to Annex 1 of this document, for more information see the EAC RAIP document), recommendations from *the 2018 CAADP/Malabo Inaugural Biennial report* and lessons and experiences from EAC projects and programmes <sup>1</sup>
- ii. Develop a comprehensive RAIP implementation plan with detailed costing of bankable regional projects and programmes that can be implemented to trigger agricultural transformation in the EAC and contribute to realization of CAADP/Malabo commitments and Sustainable Development Goals (SDGs)
- iii. Engage/Consult with key stakeholders, development partners and technical partners to seek feedback and inputs to the draft implementation plan -
- iv. Present the RAIP implementation plan in validation meetings to be convened by the EAC Secretariat national and regional
- v. Participate and make presentations in the EAC RAIP business meeting to be convened by the EAC Secretariat and provide the required technical support in the presentation of the RAIP implementation Plan to potential Development Partners
- vi. Contribute to the revision of the EAC CAADP Results Framework to accommodate the interventions included in the RAIP implementation plan

### 3.2 Deliverables

- i. An inception report for the assignment within 10 days upon signing the contract
- ii. Participation in national and regional consultative/validation meetings
- iii. A draft detailed and costed implementation plan with investment profiles of bankable projects and programs, clear explanation of how the estimates and assumptions were made should be included. The draft RAIP implementation Plan will be submitted 21 days after the inception
- iv. A quality final report of the implementation plan accommodating comments from EAC stakeholders and technical partners in the agricultural sector and other key line ministries will be submitted 14 days after the regional validation workshop.
- v. Contribute towards revision and finalization of the EAC CAADP Results Framework and monitoring and evaluation plan to ensure alignment with RAIP.

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<sup>1</sup> In undertaking task number one the consultant (s) is expected to give priority to programmes that need to be addressed through regional interventions. Care should be taken not to address issues that can be addressed by individual NAIPs

## **4.0 REPORTING**

The consultant will report to the Head of Agriculture and Food Security Department at the EAC Secretariat-the Principal Agricultural Economist. A meeting between the EAC Secretariat and the consultant will be held to jointly review the TORs in order to have a common understanding of the tasks to be performed by the Consultant and agree on modalities and timelines for submission of deliverables. The Ministries responsible for East African Community Affairs and national CAADP Focal Points will be the main channels through which the consultant will engage with stakeholders in the Partner States.

## **5.0 REQUIRED COMPETENCIES AND EXPERIENCE**

EAC is seeking services of individual consultant to undertake the aforementioned assignment. The consultant will be expected to have the following technical capabilities, experiences and competencies:

- Minimum Masters of Science degree in Agriculture Economics or related Agriculture Sector field (agribusiness or rural economics). A Ph.D. will be an added advantage;
- Must have at least 10 years in Agriculture Sector experience with preferably in East African Community Partner States;
- Familiarity with the EAC regional integration agenda and processes;
- Evidence of successful accomplishment of a similar or related assignment;
- Previous experience in development of Agriculture Sector Investment Plans will be a key requirement;
- Must have a comprehensive understanding of the CAADP Agenda and the Malabo Declaration;
- Excellent communication, presentation, writing and reporting skills.
- Communication in Kiswahili will be an added advantage
- Computer literacy and proficiency in Microsoft office software applications.

## **6.0 PROPOSAL SUBMISSION**

The selection will be based on ability to meet minimum relevant requirements, and proven relevance of experience, qualifications, and capability to carry out the assignment.

Interested and qualified consultant(s) are invited to submit their proposal(s) comprising of the following:

- An understanding of the consultancy requirements, elaborate methodological approach and work-plan for performing the assignment.
- Copies of their CVs and evidence of academic credentials.
- Detailed reference list indicating the scope and magnitude of similar assignments successfully executed.

Qualified and experienced consultant will be recruited through a competitive process according to EAC Rules and Procedures for procurement of service providers.

## **7.0 SELECTION OF THE EXPERT**

The selection will be based on the following broad criteria:

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|----|---|-----|
| a) | General qualification and suitability for the task to be performed based on the CV: | 30% |
| b) | Experience in the specific assignment described in the Terms of Reference:          | 40% |
| c) | Work plan and proposed methodology:   | 25% |
| d) | Knowledge of the region (EAC):  | 5%  |

## **8.0 ADDRESS FOR SUBMISSION OF THE PROPOSAL**

The Expression of Interest (EOI) well labelled “**Expression of Interest for Consultancy Services to Develop EAC Regional Agricultural Investment Plan Implementation Plan**” should be submitted to the address below or by email: [eacprocurement@eachq.org](mailto:eacprocurement@eachq.org) by **Monday 11<sup>th</sup> February, 2019 at 2.00 pm.**

The Secretary Procurement Committee  
EAC Secretariat  
Africa Mashariki Road  
P.O. Box 1096,  
**Arusha, TANZANIA**

## Annex 1: EAC Agricultural Investment Implementation Matrix (2018-2025)

Thematic Priority Investment Area	Specific Interventions
<b>1. Increasing Regional Food Supply</b>	1.1. Strengthen capacity for coordination of regional agriculture research and technology dissemination
	1.2. Reduce the cost of agricultural production by developing an effective input supply and distribution system
	1.3. Promote efficient use of water resources for agriculture
	1.4. Reduce post-harvest losses
	1.5. Expand and deepen regional trade and market access for agricultural commodities
	1.6. Develop capacity for exploitation and utilization of regional maritime food resources
	1.7. Strengthen resilience of production systems
	1.8 Strengthen and harmonize regional market information systems for crops, livestock and fishery products/resources
	1.9. Prevention and control of plant and animal pests and diseases including TADs
	1.10 Strengthening commercial/large-scaling farming
	1.11 Support development of commercial aquaculture
	1.12 Eliminate IUU fishing by strengthening the regional Monitoring, Control and Surveillance mechanism
<b>2. Enhance Food Utilization</b>	2.1. Ensure that transformation delivers on broad-based needs, by ensuring inclusivity, sustainability and effective nutrition beyond what the market can deliver
	2.2. Promote programs for health and nutrition dimensions of food security (Blending and food fortification of staples with traditional foods such as sorghum, millet and cassava)
	2.3. Promote food safety and awareness and harmonize policies and strategies
	2.4. Articulate a regional policy and national responsibilities regarding safety, potential threats and retrogressive stereotypes against the handicapped, marginalized/ minorities and people living with disabilities/ illnesses
<b>3. Promote value addition in strategic value chains</b>	3.1 Catalyze flows of capital (especially commercial lending and private investment) to scale up agribusinesses.
	3.2 Establish regional centers of excellence for strengthening skills development for various commodity value chains

<b>Thematic Priority Investment Area</b>	<b>Specific Interventions</b>
	3.3 Support establishment of agribusiness incubators with special tax concessions
	3.4 Establish a framework for facilitating structured commodity trade to minimize commodity supply risks
	3.5 Harmonize strategies for negotiating market access for the region's value-added products (e.g. tax and other TBT, EPAS, investments and technologies that promote value addition)
	3.6 Support development and implementation of harmonized standards for agricultural commodities, and their technical regulations.
<b>4. Build capacity for sustainable natural resource use and management</b>	4.1 Promote sustainable management and governance for efficient use of shared ecosystems and resources
	4.2 Enhance resilience of livelihoods and production systems and risk management
	4.3 Promote forest conservation and agro-forestry in shared ecosystems.
	4.4 Support to water catchment conservation for biodiversity and climatic amelioration
<b>5. Strengthen capacities of regional agricultural institutions</b>	5.1 Strengthen coordination capacity of EAC secretariat's productive sector
	5.2 Develop a score card framework for regional peer review for program implementation and achievements
	5.3 Establish hub for agricultural statistical data and strengthen a framework for information sharing at EAC and Partner States
	5.4 Develop a common strategy for enhancing private sector investment in agriculture
	5.5 Promote regional agricultural investment forums targeting the domestic private sector in the region
	5.6 Enhancing synergies, capacity and governance of regional agricultural institutions including farmer organizations (promoting adherence to rules and regulations)
<b>6. Monitoring and Evaluation (M&amp;E)</b>	6.1 Develop a RAIP M&E Framework
	6.2 Implement, monitor and evaluate the regional investment plan

**Source: EAC RAIP document**

Notes: The consultant will be expected to be innovative and pragmatic in coming up with the actual bankable programmes of interventions which are regional in nature within the context of the EAC RAIP thematic areas and interventions.