

**EAST AFRICAN COMMUNITY**



**STANDARD BIDDING DOCUMENT**

**INTERNATIONAL COMPETITIVE/OPEN BIDDING**

**Subject of Procurement:** INVITATION TO TENDER FOR THE PROVISION OF IFOR10 FINANCIAL BUSINESS (SUNSYSTEMS) SOFTWARE LICENSE, MAINTENANCE AND TECHNICAL SUPPORT FOR EAC SECRETARIAT (SEC), EAST AFRICAN COURT OF JUSTICE (EACJ), EAST AFRICAN COMPETITION AUTHORITY (EACA) AND EAST AFRICAN LEGISLATIVE ASSEMBLY (EALA).

**Reference Number:** EAC/SRVS/24-25/047

**Date of Issue:** 3<sup>rd</sup> February, 2025

**Date of Bid Closing:** 20<sup>th</sup> March, 2025

## **PREFACE**

- 1.** This SBD for the Procurement of Non-Consultancy Services is suitable for use under the Open (International or Domestic) Bidding procurement method with or without pre-qualification. It is also suitable for the Restricted (International or Domestic) Bidding procurement method. The SBD may also be used for procurement under the Direct Procurement method with appropriate modifications to the document.
- 2.** This SBD is suitable for lump-sum Procurement where the services are pre-defined and the period of the services are fixed to enable a total lump sum amount to be calculated representing the total amount under the contract. Thus, time-based Procurement would not normally be applicable to non-consultancy services.
- 3.** The preferred evaluation methodology for procurement of non-consultancy services is Technical Compliance Selection (TCS).

# Standard Bidding Document

## Table of Contents

<b>Section 1.</b>	<b>Instructions to Bidders.....</b>	<b>6</b>
<b>Section 2</b>	<b>Bid Data Sheet.....</b>	<b>28</b>
<b>Section 3.</b>	<b>Evaluation Methodology and Criteria.....</b>	<b>32</b>
<b>Section 4</b>	<b>Bidding Forms.....</b>	<b>35</b>
<b>Section 5.</b>	<b>Eligible Countries .....</b>	<b>46</b>
<b>Section 7:</b>	<b>General Conditions of Contract.....</b>	<b>75</b>
<b>Section 8</b>	<b>Special Conditions of Contract.....</b>	<b>95</b>
<b>Section 9.</b>	<b>Contract Forms .....</b>	<b>98</b>

**Standard Invitation to Bidders**

**BID NOTICE UNDER OPEN BIDDING**

**February, 2025**

**INVITATION TO TENDER FOR THE PROVISION OF IFOR10 FINANCIAL BUSINESS (SUNSYSTEMS) SOFTWARE LICENSE, MAINTENANCE AND TECHNICAL SUPPORT FOR EAC SECRETARIAT (SEC), EAST AFRICAN COURT OF JUSTICE (EACJ), EAST AFRICAN COMPETITION AUTHORITY (EACA) AND EAST AFRICAN LEGISLATIVE ASSEMBLY (EALA).**

1. The East African Community (EAC) is the regional intergovernmental organization comprised of the Republic of Burundi, Democratic Republic of Congo, Federal Republic of Somalia, Republic of Kenya, Republic of Rwanda, Republic of South Sudan, Republic of Uganda, the United Republic of Tanzania . The Treaty for Establishment of the East African Community was signed on 30<sup>th</sup> November 1999 and entered into force on 7<sup>th</sup> July 2000.

The East African Community has been allocated funds in the Financial Year 2025-2026 and intends to apply part of the funds towards eligible payments under the contract for the **Invitation to Tender for the Provision of IFOR10 Financial Business (Sunsystems) Software License, Maintenance and Technical Support for EAC Secretariat (Sec), East African Court of Justice (EACJ), East African Competition Authority (EACA) And East African Legislative Assembly (EALA).**

The East African Community now invites Bids from eligible Bidders for **Invitation to Tender for the Provision of IFOR10 Financial Business (Sunsystems) Software License, Maintenance and Technical Support for EAC Secretariat (Sec), East African Court of Justice (EACJ), East African Competition Authority (EACA) And East African Legislative Assembly (EALA).**

2. Bidding will be conducted through the International Competitive/Open Bidding and is open to all eligible bidders using the Standard Bidding Document(s).
3. Interested eligible Bidders may obtain further information **Monday to Friday** and inspect the bidding document during office hours **0900 to 1700** hours at the address given below on or before **20<sup>th</sup> March, 2025** at **11:00** am East Africa time.
4. The bidding will be conducted by submission through the EAC Electronic procurement system. Interested bidders will be required to register and submit their bids through the EAC eprocurement system at <https://eacprocurement.eac.int/>. The system will reject any late bids. Bids will be publicly opened on the EAC eprocurement system. Bids will addressed to:

**The Secretary General**  
**East African Community – Secretariat**  
**EAC headquarters**  
**EAC Close, Afrika Mashariki Road**  
**Arusha, Tanzania**  
**Email: [eacprocurement@eachq.org](mailto:eacprocurement@eachq.org)**  
**Fax +255 27 2162190**  
**Tel +255 27 2162100**

To download the Bid Document, you can visit EAC Website [www.eac.int](http://www.eac.int)- Link "Tenders"

Clarifications or any changes, modifications or withdrawal in regard to this tender shall be communicated on the EAC Website and the EAC eProcurement System at <https://eacprocurement.eac.int/>

Signature:



**James Chol Deng Nuer**

Procurement Officer

**For: Secretary General**

**Section 1: Instructions to Bidders****Table of Contents**

<b>A. General .....</b>	<b>6</b>
1. Scope of Bid.....	6
2. Source of Funds.....	7
3. Corrupt Practices .....	7
4. Eligible Bidders .....	8
5. Qualification of the Bidder .....	10
<b>B. Bidding Document .....</b>	<b>10</b>
6. Contents of Bidding Document .....	10
7. Clarification of Bidding Document.....	12
8. Amendment of Bidding Document .....	12
<b>C. Preparation of Bids .....</b>	<b>12</b>
9. Cost of Bidding.....	12
10. Language of Bid.....	12
11. Preparation of Bids .....	13
12. Documents Comprising the Bid.....	13
13. Bid Submission Sheet and price schedules .....	13
14. Bid Prices and Discounts .....	15
15. Currencies of Bid .....	15
16. Documents Establishing the Eligibility of the Bidder .....	15
17. Documents Establishing the Qualifications of the Bidder.....	15
18. Period of Validity of Bids .....	15
19. Bid Security or Bid Securing Declaration .....	16
20. Format and Signing of Bid .....	17
<b>D Submission and Opening of Bids.....</b>	<b>17</b>
21. Sealing and Marking of Bids .....	17
22. Deadline for Submission of Bids .....	18
23. Late Bids.....	18
24. Withdrawal and Replacement of Bids .....	18
25. Bid Opening .....	19
<b>E. Evaluation of Bids.....</b>	<b>20</b>

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## Part 1: Section 1 Instructions To Bidders

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26. Confidentiality .....	20
27. Clarification of Bids .....	20
28. Compliance and Responsiveness of Bids.....	21
29. Nonconformities, Errors, and Omissions.....	21
30. Preliminary Examination of Bids – Eligibility and Administrative Compliance	22
31. Detailed Commercial and Technical Evaluation.....	23
32. Conversion to Single Currency .....	23
33. Margin of Preference .....	23
34. Financial Comparison of Bids .....	24
35. Determination of Best Evaluated Bid(s) .....	25
36. Post-qualification of the Bidder .....	25
<b>F. Award of Contract.....</b>	<b>25</b>
37. Award Procedure .....	25
38. EAC’s Right to Accept or Reject Any or All Bids .....	26
39. Signing and Effectiveness of Contract .....	26
40. Debriefing .....	26
41. Performance Security .....	26
42. Advance Payment and Security .....	27
43. Administrative Review.....	<b>Error! Bookmark not defined.</b>

### Section 1. Instructions to Bidders

#### A. General

##### 1. Scope of Bid

- 1.1 EAC invites bids from reputable insurance companies for the provision of the Services specified in Section 6, Statement of Requirements to commence on the date indicated on the BDS.
- 1.2 The Instructions to Bidders (ITB) should be read in conjunction with the BDS. The subject and procurement reference number and inputs to be provided by EAC are provided in the Special Conditions of Contract (SCC).
- 1.3 Throughout this Bidding Document:
  - (a) the term “in writing” means communicated in written form with proof of



receipt;

- (b) if the context so requires, singular means plural and vice versa; and
- (c) “day” means working day.

**2. Source of Funds**

- 2.1 EAC has an approved budget and intends to use these funds to place a contract for which this Bidding Document is issued.
- 2.2 Payments will be made directly by EAC and will be subject in all respects to the terms and conditions of the resulting contract.

**3. Corrupt Practices**

- 3.1 It is EAC’s policy to require that Bidders and Providers observe the highest standards of ethics during procurement and the execution of procurement. In pursuit of this policy, the EAC:
  - (a) defines, for the purposes of this provision, the terms set forth below as follows:
    - (i) “corrupt practice” means the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value, to influence the action of a public official in the procurement process or in contract execution; and
    - (ii) “fraudulent practice” is any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit or to avoid an obligation;
    - (iii) “collusive practice” is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
    - (iv) “coercive practice” is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
  - (b) will reject a recommendation for award if it determines that the Bidder recommended for award has engaged in corrupt or fraudulent practices in

competing for the Contract;

- (c) will suspend an Insurance company from engaging in any public procurement proceeding for a stated period of time, if it at any time determines that the Insurance company has engaged in corrupt or fraudulent practices in competing for, or in executing, any contract.

3.2 Furthermore, Bidders shall be aware of the provision stated in Clause 2.2, 2.3 and 14.1(g)-(h) of the General Conditions of Contract.

3.3 In pursuit of the policy defined in Sub-Clause 3.1, EAC may terminate a contract if at any time it determines that corrupt, fraudulent, collusive or coercive practices were engaged in by representatives of EAC or of a Bidder or Insurance company during the procurement or the execution of that contract.

3.4 In pursuit of the policy defined in Sub-clause 3.1, EAC requires representatives of both EAC and of Bidders and Providers to adhere to the relevant codes of ethical conduct.

3.5 In pursuit of the policy defined in Sub-clause 3.1, EAC may suspend an insurance company from engaging in any EAC procurement process for a period determined by the EAC, where the insurance company is debarred from the procurement processes of an international organization or any of the Partner States.

3.6 Any communications between a Bidder and EAC related to matters of alleged fraud or corruption must be made in writing and addressed to the Secretary General.

#### **4. Eligible Bidders**

4.1 A Bidder, and all parties constituting the Bidder, shall meet the following criteria to be eligible to participate in public procurement:

- (a) the bidder has the legal capacity to enter into a contract;
- (b) the bidder is not:
  - (i) insolvent;
  - (ii) in receivership;
  - (iii) bankrupt; or
  - (iv) being wound up

## **Part 1: Section 1            Instructions To Bidders**

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- (c) the bidder's business activities have not been suspended;
  - (d) the bidder is not the subject of legal proceedings for any of the circumstances in (b); and
  - (e) the bidder has fulfilled his or her obligations to pay taxes and social security contributions.
- 4.2 A Bidder may be a natural person, private entity, government-owned entity, subject to ITB Sub-Clause 4.6, or any combination of them with a Joint Venture (JV), consortium, or association. In the case of a joint venture, consortium, or association, all parties shall be jointly and severally liable. For bids submitted by an existing or intended JV, a Power of Attorney from each member of the JV nominating a Representative in the JV and a Power of Attorney from the JV nominating a representative who shall have the authority to conduct all business for and on behalf of any and all the parties of the JV during the bidding process and, in the event the JV is awarded the Contract, during contract execution.
- 4.3 A Bidder and all parties constituting the Bidder including sub-contractors shall have the nationality of an eligible country, in accordance with Section 5, Eligible Countries. A Bidder shall be deemed to have the nationality of a country if the Bidder is a citizen or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors for any part of the Contract including related works or supplies.
- 4.4 A Bidder shall not have a conflict of interest. All Bidders found to be in conflict of interest shall be disqualified. A Bidder may be considered to have a conflict of interest with one or more parties in this bidding process, if they:
- (a) have controlling shareholders in common; or
  - (b) receive or have received any direct or indirect subsidy from any of them; or
  - (c) have the same legal representative for purposes of this bid; or
  - (d) have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the bid of another Bidder, or influence the decisions of EAC regarding this bidding process; or
  - (e) submit more than one bid in this bidding process. However, this does not

limit the participation of subcontractors in more than one bid or as Bidders and subcontractors simultaneously.

- 4.5 A firm that is under a declaration of suspension by EAC, at the date of the deadline for bid submission or thereafter before contract signature, shall be disqualified.
- 4.6 Government-owned enterprises shall be eligible only if they can establish that they are legally and financially autonomous and operate under commercial law.
- 4.7 Bidders shall provide such evidence of their continued eligibility satisfactory to EAC, as EAC shall reasonably request. All related supplies and staff employed under the contract shall have their origin or nationality in an eligible country.

**5. Qualification of the Bidder**

- 5.1 To establish its qualifications to perform the Contract, the Bidder shall complete and submit:
  - (a) the Qualification Form provided in Section 4, Bidding Forms; and
  - (b) the information and documents stated in Section 3, Evaluation Methodology and Criteria.
- 5.2 The qualifications of the best evaluated Bidder will be assessed as part of a post-qualification in accordance with ITB Clause 36.
- 5.3 In the event that pre-qualification of potential Bidders has been undertaken, only bids from pre-qualified Bidders will be considered for award of Contract. These qualified Bidders should submit with their bids any information updating their original pre-qualification applications or, alternatively, confirm in their bids that the originally submitted pre-qualification information remains essentially correct as of the date of bid submission. The update or confirmation should be provided in the Qualification Form.

**B. Bidding Document**

**6. Contents of Bidding Document**

- 6.1 The Bidding Document consists of Parts 1, 2, and 3, which include all the Sections indicated below, and should be read in conjunction with any addenda

where applicable issued in accordance with ITB Clause 8.

**PART 1    Bidding Procedures**

Section 1: Instructions to Bidders

Section 2: Bid Data Sheet

Section 3: Evaluation Methodology and Criteria

Section 4: Bidding Forms

Section 5: Eligible Countries

**PART 2    Statement of Requirements**

Section 6: Statement of Requirements

**PART 3    Contract**

Section 7; Draft contract

Section 8: General Conditions of Contract (GCC) for the Procurement of  
Non-                      Consultancy Services

Section 9: Special Conditions of Contract (SCC)

Section 10: Contract Forms

- 6.2 The Bid Notice, Pre-qualification Notice or letter of invitation is not part of the Bidding Document.
- 6.3 Bidders who did not obtain the Bidding Document directly from EAC will be rejected during evaluation where applicable. Where Bidding Documents are obtained from EAC on a Bidder's behalf, the Bidder's name must be registered with the EAC if applicable.
- 6.4 The Bidder is expected to examine all instructions, forms, terms and requirements in the Bidding Document. Failure to furnish all information or documentation required by the Bidding Document may result in the rejection of the bid.
- 6.5 Where an electronic copy of the bidding document is issued, the paper or hard copy of the bidding document is the original version. In the event of any discrepancy between the two, the hard copy shall prevail.

**7. Clarification of Bidding Document**

7.1 A prospective Bidder requiring any clarification of the Bidding Document shall contact EAC in writing at the EAC's address indicated in the BDS. EAC will respond in writing to any request for clarification, provided that such request is received no later than the date indicated in the BDS. EAC shall forward copies of its response to all Bidders who have acquired the Bidding Document directly from it, including a description of the inquiry but without identifying its source. Should EAC deem it necessary to amend the Bidding Document as a result of a clarification, it shall do so following the procedure under ITB Clause 8.

**8. Amendment of Bidding Document**

- 8.1 At any time prior to the deadline for submission of bids, EAC may amend the Bidding Document by issuing addenda.
- 8.2 Any addendum issued shall be part of the Bidding Document and shall be communicated in writing to all who have obtained the Bidding Document directly from EAC.
- 8.3 To give prospective Bidders reasonable time in which to take an addendum into account in preparing their bids, EAC may, at its discretion, extend the deadline for the submission of bids, pursuant to ITB Clause 8.

**C. Preparation of Bids**

**9. Cost of Bidding**

9.1 The Bidder shall bear all costs associated with the preparation and submission of its bid, including any negotiations with or visits to the EAC, and the EAC shall not be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

**10. Language of Bid**

- 10.1 The medium of communication shall be in writing unless otherwise specified in the BDS.
- 10.2 The bid, as well as all correspondence and documents relating to the bid exchanged by the Bidder and EAC, shall be written in English unless otherwise

specified in the BDS.

10.3 Supporting documents and printed literature that are part of the bid may be in another language provided they are accompanied by an accurate translation of the relevant passages in the language specified in ITB Sub-Clause 10.2, in which case, for purposes of interpretation of the bid, such translation shall govern.

**11. Preparation of Bids**

11.1 Bidders are required to prepare and submit a single bid containing both technical and financial information (one stage, one envelope).

11.2 A pre-bid meeting will be held where indicated in the BDS. Attendance at the pre-bid meeting is optional.

**12. Documents Comprising the Bid**

12.1 The bid shall comprise the following:

- (a) the Bid Submission Sheet, in accordance with ITB Clauses 13, 14 and 15;
- (b) a Bid Security or a Bid Securing Declaration, in accordance with ITB Clause 19;
- (c) written confirmation authorising the signatory of the bid to commit the Bidder, in accordance with ITB Sub-Clause 20.2;
- (d) documentary evidence in accordance with ITB Clause 16 establishing the Bidder's eligibility to bid;
- (e) documentary evidence in accordance with ITB Clause 5 establishing the Bidder's qualifications to perform the contract if its bid is accepted;
- (f) The Code of Ethical Conduct for Bidders and Providers in accordance with ITB Clause 3.4; and
- (g) any other document(s) required in the BDS.

**13. Bid Submission Sheet and price schedules**

13.1 The Bidder shall submit the Bid Submission Sheet using the form provided in Section 4, Bidding Forms. This form must be completed without any alterations to its format, and no substitutes shall be accepted. All blank spaces shall be

filled in with the information requested, which includes:

- (a) the Procurement Reference Number of the Bidding Document and the number of each addenda received;
- (b) a brief description of the Services offered;
- (c) the total bid price;
- (d) any discounts offered and the methodology for their application;
- (e) the period of validity of the bid;
- (f) a commitment to submit any Performance Security required and the amount;
- (g) a declaration that the Bidder is eligible to participate in public procurement;
- (h) a declaration of nationality of the Bidder and of any eligibility for a margin of preference;
- (h) a commitment to adhere to the Code of Ethical Conduct for Bidders and Providers;
- (i) a declaration that the Bidder, including all parties comprising the Bidder, is not participating, as a Bidder, in more than one bid in this bidding process;
- (j) confirmation that the Bidder has not been suspended by the EAC or any other relevant authority (due diligence will be undertaken), an affidavit or declaration will be attached to the submission of bids ;
- (k) a declaration on commissions and gratuities; and
- (l) an authorised signature.

13.2 The Bidder shall submit the Price Schedule for Services, using the format provided in Section 4, Bidding Forms. The Price Schedule shall include, as appropriate:

- (a) a brief description of the Services to be performed;
- (b) the unit prices where applicable;
- (c) local taxes paid or payable in Tanzania;
- (d) the total price per line item;
- (e) subtotals and totals per Price Schedule; and
- (f) an authorised signature.



**14. Bid Prices and Discounts**

14.1 The price to be quoted in the Bid Submission Sheet, in accordance with ITB Sub-Clause 13.1(c) shall be the total price of the bid, excluding any discounts offered.

14.2 The Bidder shall quote any unconditional and conditional discounts and the methodology for their application in the Bid Submission Sheet, in accordance with ITB Sub-Clause 13.1(d).

14.3 Prices quoted by the Bidder shall be fixed during the Bidder's performance of the Contract and not subject to variation on any account, unless otherwise specified in the BDS. A bid submitted with an adjustable price quotation shall be treated as non-responsive and shall be rejected, pursuant to ITB Clause 31.

**15. Currencies of Bid**

15.1 Unless otherwise specified in the BDS, bid prices shall be quoted in United States Dollars.

**16. Documents Establishing the Eligibility of the Bidder**

16.1 To establish their eligibility in accordance with ITB Clause 4, Bidders shall complete the eligibility declarations in the Bid Submission Sheet, included in Section 4, Bidding Forms and submit the documents required in Section 3, Evaluation Methodology and Criteria.

**17. Documents Establishing the Qualifications of the Bidder**

17.1 To establish its qualifications to perform the Contract, the Bidder shall submit the evidence indicated for each qualification criteria specified in Section 3, Evaluation Methodology and Criteria.

**18. Period of Validity of Bids**

18.1 Bids shall remain valid until the date specified in the BDS. A bid valid for a shorter period shall be rejected by EAC as non-compliant.

18.2 EAC will make its best effort to complete the procurement process within this period.

18.3 In exceptional circumstances, prior to the expiration of the bid validity period, EAC

may request Bidders to extend the period of validity of their bids. The request and the responses shall be made in writing. If a Bid Security or Bid Securing Declaration is requested in accordance with ITB Clause 19, it shall also be extended for a corresponding period. A Bidder may refuse the request without forfeiting its Bid Security or being liable for suspension in case of a Bid Securing Declaration. A Bidder granting the request shall not be required or permitted to modify its bid.

**19. Bid Security or Bid Securing Declaration**

19.1 The Bidder shall furnish as part of its bid, a Bid Security or a Bid-Securing Declaration, if required, as specified in the BDS.

19.2 The Bid Security shall be in the amount specified in the BDS and denominated in United States Dollars, and shall:

- (a) at the bidder's option, be in the form of either a letter of credit, or a bank guarantee, or Bank draft or Cashier's Check from a banking institution;
- (b) be issued by a reputable financial institution selected by the bidder from an eligible country. If the institution issuing the security is located outside Tanzania, it shall have a correspondent financial institution located in Tanzania to make it enforceable;
- (c) be substantially in accordance with one of the forms of Bid Security included in Section 4, Bidding Forms;
- (d) be payable promptly upon written demand by EAC in case the conditions listed in ITB Clause 19.6 are invoked;
- (e) be submitted in its original form - copies will not be accepted.

19.3 The Bid Security or Bid Securing Declaration shall be submitted using the forms included in Section 4, Bidding Forms and shall remain valid until the date specified in the BDS.

19.4 Any bid not accompanied by a substantially responsive Bid Security or Bid Securing Declaration, if one is required in accordance with ITB Sub-Clause 21.1, shall be rejected by EAC as non-compliant.

19.5 The Bid Security or Bid Securing Declaration of all Bidders shall be returned as

promptly as possible once the successful Bidder has signed the Contract and provided the required Performance Security where applicable or upon request by the unsuccessful bidder after publication of the notice of best evaluated bidder.

19.6 If a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Bid Submission Sheet, except as provided in ITB Sub-Clause 18.3; or

If the successful Bidder fails to:

- (a) sign the Contract in accordance with ITB Clause 39;
- (b) furnish any Performance Security in accordance with ITB Clause 41; or
- (c) accept the correction of its bid price pursuant to ITB Sub-Clause 29.5.

The Bid Security may be forfeited or Bid Securing Declaration executed.

## **20. Format and Signing of Bid**

20.1 The Bidder shall prepare one original of each of the documents comprising the bid as described in ITB Clauses 11 and 12 and clearly marked "ORIGINAL". In addition, the Bidder shall submit copies of the bid, in the number specified in the BDS and clearly mark each of them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.

20.2 The original and all copies of the bid shall be typed or written in indelible ink and shall be signed by a person duly authorised to sign on behalf of the Bidder. This authorisation shall consist of a Power of Attorney which if signed in Tanzania shall be registered and if signed outside Tanzania, shall be notarized and shall be attached to the bid. The name and position held by each person signing the authorisation must be typed or printed below the signature. All pages of the bid, except for unamended printed literature, shall be signed or initialled by the person signing the bid.

20.3 Any interlineations, erasures, or overwriting shall be valid only if they are signed or initialled by the person signing the bid.

## **D            Submission and Opening of Bids**

### **21. Sealing and Marking of Bids**

## **Part 1: Section 1      Instructions To Bidders**

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21.1 The Bidder shall enclose the original and each copy of the bid, in separate sealed envelopes, duly marking the envelopes as "ORIGINAL" and "COPY." These envelopes containing the original and the copies shall then be enclosed in one single plain envelope securely sealed in such a manner that opening and resealing cannot be achieved undetected.

21.2 The inner and outer envelopes shall:

- (a) bear the name and address of the Bidder;
- (b) be addressed to EAC in accordance with ITB Sub-Clause 22.1;
- (c) bear the Procurement Reference number of this bidding process; and
- (d) bear a warning not to open before the time and date for bid opening.

21.3 If all envelopes are not sealed and marked as required, EAC will assume no responsibility for the misplacement or premature opening of the bid.

### **22. Deadline for Submission of Bids**

22.1 Bids must be received by EAC at the address and no later than the date and time indicated in the BDS.

22.2 EAC may, at its discretion, extend the deadline for the submission of bids by amending the Bidding Document in accordance with ITB Clause 8, in which case all rights and obligations of EAC and Bidders previously subject to the deadline shall thereafter be subject to the deadline as extended.

### **23. Late Bids**

23.1 EAC shall not consider any bid that arrives after the deadline for submission of bids, in accordance with ITB Clause 22. Any bid received by EAC after the deadline for submission of bids shall be declared late, rejected, and returned unopened to the Bidder.

### **24. Withdrawal and Replacement of Bids**

24.1 A Bidder may withdraw or replace its bid after it has been submitted at any time before the deadline for submission of bids by sending a written notice, duly signed by an authorised representative, which shall include a copy of the authorisation in accordance with ITB Sub-Clause 20.2. Any corresponding replacement of the bid must accompany the respective written notice. All notices

must be:

- (a) submitted in accordance with ITB Clauses 21 and 22 (except that withdrawal notices do not require copies), and in addition, the respective envelopes shall be clearly marked “WITHDRAWAL” or “REPLACEMENT” and
- (b) received by EAC prior to the deadline prescribed for submission of bids, in accordance with ITB Clause 22.

24.2 Bids requested to be withdrawn in accordance with ITB Sub-Clause 24.1 shall be returned unopened to the Bidder.

24.3 No bid may be withdrawn or replaced in the interval between the deadline for submission of bids and the expiration of the period of bid validity specified by the Bidder on the Bid Submission Sheet or any extension thereof.

24.4 Bids may only be modified by withdrawal of the original bid and submission of a replacement bid in accordance with ITB Sub-Clause 24.1. Modifications submitted in any other way shall not be taken into account in the evaluation of bids.

## **25. Bid Opening**

25.1 EAC shall conduct the bid opening in the presence of Bidders’ designated representatives who choose to attend, at the address, date and time specified in the BDS.

25.2 First, envelopes marked “WITHDRAWAL” shall be opened and read out and the envelope with the corresponding bid shall not be opened, but returned to the Bidder. No bid withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorisation to request the withdrawal and is read out at the bid opening.

25.3 All other outer envelopes including those marked “REPLACEMENT” shall be opened and the technical bids within them opened. Replacement bids shall be recorded as such on the record of the bid opening.

25.4 All bids shall be opened one at a time, reading out: the name of the Bidder; the presence of a Bid Security or Bid Securing Declaration, if required the total bid price and any discounts; and any other details as EAC may consider

appropriate. No bid shall be rejected at the bid opening except for late bids, in accordance with ITB Sub-Clause 23.1.

25.5 Only envelopes that are opened and read out at the bid opening shall be considered further.

25.6 EAC shall prepare a record of the bid opening that shall include, as a minimum: the name of the Bidder, whether there is a withdrawal and/or replacement, the bid price and the presence or absence of a Bid Security, where required. The Bidders' representatives who are present shall be requested to sign the record. The omission of a Bidder's signature on the record shall not invalidate the contents and effect of the record.

**E.        Evaluation of Bids**

**26. Confidentiality**

26.1 EAC shall not disclose to a bidder or to any other person who is not involved in the preparation of the solicitation documents, the evaluation process or the award decision, any information relating to-

- (a) solicitation documents, before the solicitation documents are officially issued;
- (b) the examination, clarification, evaluation and comparison of bids before the best evaluated bidder notice is displayed.

26.2 Any effort by a Bidder to influence EAC in the examination, evaluation, comparison, and post-qualification of the bids or contract award decisions may result in the rejection of its bid.

26.3 Notwithstanding ITB Sub-Clause 26.2, from the time of bid opening to the time of Contract award, if any Bidder wishes to contact EAC on any matter related to the bidding process, it should do so in writing.

**27. Clarification of Bids**

27.1 To assist in the examination, evaluation, comparison and post-qualification of the bids, EAC may, at its discretion, ask any Bidder for a clarification of its bid. Any clarification submitted by a Bidder that is not in response to a request by EAC shall not be considered. EAC's request for clarification and the response shall be in writing. The request for clarification shall be copied to all bidders for information purposes. No change in the price or substance of the bid shall be

sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by EAC in the evaluation of the financial bids, in accordance with ITB Clause 29.4.

**28. Compliance and Responsiveness of Bids**

28.1 EAC's determination of a bid's compliance and responsiveness shall be based on the contents of the bid itself.

28.2 A substantially compliant and responsive bid is one that conforms to all the terms, conditions, and requirements of the Bidding Document without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:

- (a) affects in a substantial way, the scope or quality of the supplies or services or the performance of the works to be procured;
- (b) is inconsistent with the bidding document and which may in a substantial way, limit the rights of EAC or the obligations of the bidder under the contract;
- (c) if corrected would unfairly affect the competitive position of the other bidders whose bids are administratively compliant and responsive; or
- (d) impacts the key factors of a procurement including cost, risk, time and quality and causes
  - (i) unacceptable time schedules, where it is stated in the bidding document that time is of the essence;
  - (ii) unacceptable alternative technical details, such as design, materials, workmanship, specifications, standards or methodologies; or
  - (iii) unacceptable counter-bids with respect to key contract terms and conditions, such as payment terms, price adjustment, liquidated damages, sub-contracting or warranty.

28.3 If a bid is not substantially compliant and responsive to the Bidding Document, it shall be rejected by EAC and may not subsequently be made compliant and responsive by the Bidder by correction of the material deviation, reservation, or omission.

**29. Nonconformities, Errors, and Omissions**

## **Part 1: Section 1      Instructions To Bidders**

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29.1 Provided that a bid is substantially compliant and responsive, EAC may waive any non-conformity or omission in the bid that does not constitute a material deviation.

29.2 Provided that a bid is substantially compliant and responsive, EAC may request that the Bidder submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the bid related to documentation requirements. Such omission shall not be related to any aspect of the price of the bid. Failure of the Bidder to comply with the request may result in the rejection of its bid.

29.3 Provided that a bid is substantially compliant and responsive, EAC shall rectify nonmaterial nonconformities or omissions. To this effect, the bid price shall be adjusted, for comparison purposes only, to reflect the price of the missing or non-conforming item or component.

29.4 Provided that the bid is substantially compliant and responsive, EAC shall correct arithmetic errors on the following basis:

- (a) if there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected, unless in the opinion of EAC there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price shall be corrected;
- (b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- (c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to (a) and (b) above.

29.5 If the Bidder that submitted the best evaluated bid does not accept the correction of errors, its bid shall be rejected and its Bid Security may be forfeited or Bid Securing Declaration executed.

### **30. Preliminary Examination of Bids – Eligibility and Administrative Compliance**

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## **Part 1: Section 1      Instructions To Bidders**

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30.1 EAC shall examine the legal documentation and other information submitted by Bidders to verify the eligibility of Bidders in accordance with ITB Clause 4.

30.2 If after the examination of eligibility, EAC determines that the Bidder is not eligible, it shall reject the bid.

30. EAC shall examine the bids to confirm that all documents and technical documentation requested in ITB Clause 12 have been provided, and to determine the completeness of each document submitted.

30.4 EAC shall confirm that the following documents and information have been provided in the bid. If any of these documents or information is missing, the offer shall be rejected.

- (a) the Bid Submission Sheet, including:
  - (i) a brief description of the Services offered;
  - (ii) the price of the bid; and
  - (iii) the validity date of the bid;
- (b) the Price Schedule;
- (c) written confirmation of authorisation to commit the Bidder; and,
- (d) a Bid Security or Bid Securing Declaration, if applicable.

### **31. Detailed Commercial and Technical Evaluation**

31.1 EAC shall examine the bid to confirm that all terms, conditions and requirements of the bidding document have been accepted by the Bidder without any material deviation or reservation.

31.2 If, after the examination of the terms, conditions and requirements, EAC determines that the bid is not substantially responsive in accordance with ITB Clause 28, it shall reject the bid.

### **32. Conversion to Single Currency**

32.1 For evaluation and comparison purposes, EAC shall convert all bid prices expressed in amounts in various currencies into a single currency, using the selling exchange rate established by the source and on the date specified in the BDS.

### **33. Margin of Preference**

## **Part 1: Section 1            Instructions To Bidders**

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33.1 Unless otherwise specified in the BDS, a margin of preference shall apply. Where a Margin of Preference applies, its application and detail shall be specified in Section 3, Evaluation Methodology and Criteria.

33.2 For the purpose of granting a margin of domestic preference, bids will be classified in one of three groups, as follows:

- (a) Group A: bids from providers incorporated or registered in EAC where more than fifty percent of the bidder's capital is owned by EAC nationals;
- (b) Group B: bids from joint ventures or associations registered in EAC and including a insurance company qualifying under the conditions in paragraph (a) which holds more than fifty percent beneficiary interest in the joint venture or association; and
- (c) Group C: all other bids which do not qualify for preference under paragraphs (a) or (b).

33.3 Bidders claiming eligibility for a Margin of Preference must complete the declarations in the bid submission sheet and provide documentary evidence of their eligibility in accordance with paragraphs 33.2 (a) or (b) above.

### **34. Financial Comparison of Bids**

34.1 EAC shall financially evaluate each bid that has been determined, up to this stage of the evaluation, to be substantially compliant and responsive.

34.2 To financially evaluate a bid, EAC shall only use the criteria and methodologies defined in this Clause and in Section 3, Evaluation Methodology and Criteria. No other criteria or methodology shall be permitted.

34.3 To financially compare bids, EAC shall:

- (a) determine the bid price, taking into account the costs listed in Section 3, Evaluation Methodology and Criteria;
- (b) correct any arithmetic errors in accordance with ITB Sub-Clause 29.4;
- (c) apply any unconditional discounts offered in accordance with ITB Sub-Clause 13.1(d);
- (d) make adjustments for any nonmaterial nonconformities and omissions in

accordance with ITB Sub-Clause 29.3;

- (e) convert all bids to a single currency in accordance with ITB Clause 32;
- (f) apply any margin of preference in accordance with ITB Clause 33; and
- (g) determine the total evaluated price of each bid.

**35. Determination of Best Evaluated Bid(s)**

35.1 EAC shall compare all substantially compliant and responsive bids to determine the best evaluated bid or bids, in accordance with Section 3, Evaluation Methodology and Criteria.

**36. Post-qualification of the Bidder**

36.1 EAC shall determine to its satisfaction whether the Bidder that is selected as having submitted the best evaluated bid is qualified to perform the Contract satisfactorily.

36.2 The determination shall be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder, pursuant to ITB Clause 5, to clarifications in accordance with ITB Clause 27 and the qualification criteria indicated in Section 3, Evaluation Methodology and Criteria. Factors not included in Section 3 shall not be used in the evaluation of the Bidder's qualifications.

36.3 An affirmative determination shall be a prerequisite for award of the Contract to the Bidder. A negative determination shall result in disqualification of the bid, in which event EAC shall proceed to the next best evaluated bid to make a similar determination of that Bidder's capabilities to perform satisfactorily.

36.4 If pre-qualification has been conducted, no post-qualification will be conducted but pre-qualification information shall be verified.

**F. Award of Contract**

**37. Award Procedure**

37.1 EAC shall issue a Notice of Best Evaluated Bidder within five (5) days after the decision of the Procurement Committee to award a contract, place such a Notice on its website for a prescribed period.

37.2 No contract shall be signed for a period of at least ten (10) working days after

the date of display of the Best Evaluated Bidder.

37.3 EAC shall award the Contract to the Bidder whose offer has been determined to be the best evaluated bid, provided that the Bidder is determined to be qualified to perform the Contract satisfactorily and subject to satisfactory negotiations.

**38. EAC's Right to Accept or Reject Any or All Bids**

38.1 EAC reserves the right to accept or reject any bid, and to annul the bidding process and reject all bids at any time prior to contract signature and issue by the EAC, without thereby incurring any liability to Bidders.

**39. Signing and Effectiveness of Contract**

39.1 On expiry of the ten (10) working day period after the display of the Best Evaluated Bidder, the EAC shall sign a contract with the successful Bidder.

39.2 Failure by the successful Bidder to sign the contract shall constitute sufficient ground for annulment of the contract award.

39.3 Effectiveness of the contract shall be subject to submission of a satisfactory Performance Security where applicable and any other conditions specified in the Contract.

**40. Debriefing**

40.1 Where a bidder requests for information on the reasons for the success or failure of their bid, EAC shall promptly give the Bidder a written debrief after the signing of the contract.

**41. Performance Security**

41.1 Within twenty-one (21) days of signing of the contract, the successful Bidder shall where applicable, furnish to EAC a Performance Security in the amount stipulated in the SCC and in the form of on demand Bank Guarantee as stipulated in Section 9, denominated in the type and proportions of currencies of the Contract. The performance security shall be issued by a Bank located in Tanzania or a foreign Bank through correspondence with a Bank located in Tanzania. On demand insurance bonds with proof of re-insurance, in the format

included in Section 9 (contract forms) can be accepted.

41.2 Failure of the successful Bidder to submit the above-mentioned Performance Security shall constitute sufficient ground for annulment of the contract award. In this case, or where the successful Bidder fails to sign the contract in accordance with ITB Clause 39.2, the successful Bidder's Bid Security may be forfeited or the Bidder may be suspended by EAC from participating in EAC procurement processes under the terms of its Bid Securing Declaration. In that event, EAC may award the Contract to the next best evaluated Bidder.

**42. Advance Payment and Security**

42.1 If so, stated in the BDS, EAC will provide an Advance Payment on the Contract Price, subject to a maximum amount, as stated in the BDS. This Payment shall be in the same currencies and proportions as the Contract Payment and shall be made in accordance with the GCC. The Advance Payment security shall be issued by a Bank located in Tanzania or a foreign Bank through correspondence with a Bank located in Tanzania. On demand insurance bonds with proof of re-insurance, in the format included in Section 9 (contract forms) can be accepted.

## Part 1: Section 2. Bid Data Sheet

### Section 2: Bid Data Sheet

Instructions to Bidders Reference	Data relevant to the ITB
<b>A. General</b>	
ITB 1.1	The Client is: East African Community
ITB 1.1	<b>Commencement:</b> The assignment is expected to commence on <b>1<sup>st</sup> October 2025</b>
ITB 1.2	<b>Subject:</b> The subject of the procurement is: <b>Invitation to Tender for the Provision of IFOR10 Financial Business (Sunsystems) Software License, Maintenance and Technical Support for EAC Secretariat (Sec), East African Court of Justice (EACJ), East African Competition Authority (EACA) And East African Legislative Assembly (EALA).</b>
ITB 1.2	<b>Reference:</b> The Procurement Reference Number is: <b>EAC/SRVS/24-25/047</b>
<b>B. Bidding Document</b>	
ITB 7.1	<p><b>Clarification:</b> For clarification purposes only EAC's address is:</p> <p>Attention: <b>The Procurement Unit</b></p> <p>Street Address: <a href="https://eacprocurement.eac.int/">https://eacprocurement.eac.int/</a></p> <p>Floor/Room number: <a href="https://eacprocurement.eac.int/">https://eacprocurement.eac.int/</a></p> <p>Town/City: <b>Arusha</b></p> <p>PO Box No: <b>1096</b></p> <p>Country: <b>Tanzania</b></p> <p>Facsimile number: <b>+255 27 2162190</b></p> <p>Tel: <b>+255 27 2162100</b></p> <p>Email: <a href="mailto:eacprocurement@eachq.org">eacprocurement@eachq.org</a></p> <p>EAC will respond to any request for clarification provided that such request is received no later than 14 days prior to the bid submission date. (6<sup>th</sup> March, 2024)</p>

**Part 1: Section 2. Bid Data Sheet**

Instructions to Bidders Reference	Data relevant to the ITB
<b>C. Preparation of Bids</b>	
ITB 10.1	<b>Medium:</b> The medium of communication shall be in writing.
ITB 10.2	<b>Language:</b> The language for the bid is <b>English</b> .
ITB 11.2	<p><b>Pre-bid meeting:</b> A pre-bid meeting shall not be held.</p> <p>Date: N/A <span style="float: right;">Time: N/A</span></p> <p>Address for site visit: <span style="float: right;">as in <b>ITB 7.1 above</b></span></p> <p>Street Address:</p> <p>Floor/Room number:</p> <p>Town/City:</p> <p>Country:</p>
ITB 12.1(f)	<b>Additional bid information:</b> N/A
ITB 14.3	<b>Prices:</b> The prices quoted by the Bidder shall be: <b><i>fixed</i></b>
ITB 15.1	<b>Currency:</b> The currency of the bid shall be: <b>United States Dollars</b>
ITB 18.1	<b>Validity Period:</b> Bids shall be valid for 120 calendar days from the submission date.
ITB 19.1	A Bid Security <b>shall not</b> be required.
ITB 19.2	N/A
ITB 19.3	N/A
ITB 20.1	<b>Number of Copies:</b> N/A
<b>D. Submission and Opening of Bids</b>	
ITB 22.1	<p><b>Bid Submission:</b> For bid submission purposes only, the EAC's shall use the <b>Electronic Procurement System</b>.</p> <p>The Procuring Entity shall use the following electronic-procurement system to manage this Tendering process, the bidder will be required</p>

**Part 1: Section 2. Bid Data Sheet**

Instructions to Bidders Reference	Data relevant to the ITB
	<p>to upload their bid in the EAC Supplier portal as indicated below;</p> <p>Attention: as per <b>ITB 7.1 The Secretary General</b></p> <p>Street Address: <b>EAC Close</b></p> <p>Floor/Room number: <a href="https://eacprocurement.eac.int/">https://eacprocurement.eac.int/</a></p> <p>Town/City: <b>Arusha</b></p> <p>Country: <b>Tanzania</b></p> <p><b>Email:</b> <a href="mailto:eacprocurement@eachq.org">eacprocurement@eachq.org</a></p> <p>The deadline for bid submission is:</p> <p>Date: <b>20<sup>th</sup> March, 2025</b> Time (local time): <b>11.00 am</b></p>
<b>ITB 25.1</b>	<p><b>Bid Opening:</b> The bid opening shall take place at: <b>as per ITB 7.1</b></p> <p>Street Address:</p> <p>Floor/Room number:</p> <p>Town/City:</p> <p>Country:</p> <p>Date: <b>20<sup>th</sup> March, 2025</b> Time (local time): <b>11.30 am</b></p>
<b>E. Evaluation of Bids</b>	
<b>ITB 32.1</b>	<p><b>Conversion to Single Currency:</b> The currency that shall be used for financial comparison purposes to convert all bid prices expressed in various currencies into a single currency is: <b>Not Applicable</b></p>
<b>ITB 33.1</b>	<p>A margin of preference <b>shall not</b> apply.</p>
<b>ITB 33.3</b>	<p><b>N/A</b></p>



**Part 1: Section 2. Bid Data Sheet**

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<b>Instructions to Bidders Reference</b>	<b>Data relevant to the ITB</b>
<b>F. Award of Contract</b>	
<b>ITB 42.1</b>	Payment shall be limited to 100% percent of the yearly price or otherwise agreed upon.

**Section 3: Evaluation Methodology and Criteria**

**Procurement Reference Number: EAC/SRVS/24-25/047**

**A. Evaluation Methodology**

**1. Methodology Used**

1.1 The evaluation methodology to be used for the evaluation of bids received shall be the Technical Compliance Selection (TCS) methodology.

**2. Summary of Methodology**

2.1 The Technical Compliance Selection methodology recommends the lowest priced bid, which is eligible, compliant and substantially responsive to the technical and commercial requirements of the Bidding Document, provided that the Bidder is determined to be qualified to perform the contract satisfactorily.

2.2 The evaluation shall be conducted in three sequential stages –

- (a) a preliminary examination to determine the eligibility of bidders and the administrative compliance of bids received;
- (b) a detailed evaluation to determine the commercial and technical responsiveness of the eligible and compliant bids; and
- (c) a financial comparison to compare costs of the eligible, compliant, responsive bids received and determine the best evaluated bid.

2.3 Failure of a bid at any stage of the evaluation shall prevent further consideration at the next stage of evaluation. Substantial responsiveness shall be considered a pass

**B Preliminary Examination Criteria**

**3. Eligibility Criteria**

3.1 The eligibility requirements shall be determined for eligible Bidders in accordance with ITB Clause 4.

3.2 The documentation required to provide evidence of eligibility shall be: -

- a) a statement in the Bid Submission Sheet that the bidder meets the

eligibility criteria stated in ITB 4.1;

- b) a declaration in the Bid Submission Sheet of nationality of the Bidder;
- c) fulfilment of obligations to pay taxes and social security contributions in any of the Partner States where applicable.

**4. Administrative Compliance Criteria**

- 4.1 The evaluation of Administrative Compliance shall be conducted in accordance with ITB Sub-Clauses 30.3 and 30.4.

**C Detailed Evaluation Criteria**

**5. Commercial Criteria**

- 5.1 The commercial responsiveness of bids shall be evaluated in accordance with ITB Clause 31. The criteria shall be:
- (a) acceptance of the conditions of the proposed contract;
  - (b) acceptable mobilisation period.

**6. Technical Criteria**

- 6.1 Technical responsiveness shall be evaluated in accordance with ITB Clause 31.
- 6.2 The Terms of Reference detail the minimum technical requirements. Responsiveness is determined by comparison of the specification offered to the specification required in Section 6 and the evaluation is conducted on a pass/fail basis. Substantial responsiveness shall be considered a pass.

**D Financial Comparison Criteria**

**6. Costs to be included in Bid Price**

- 6.1 The financial comparison shall be conducted in accordance with ITB Clause 34. The costs to be included in the bid price bid are:
- (a) the unit and total rates in the Price Schedule;
  - (b) taxes, duties and levies;
  - (c) Operational/administrative charges if any;

**7. Determination of Best Evaluated Bid or Bids**

- 7.1 The bid with the lowest evaluated price, from among those which are eligible, compliant and substantially responsive shall be the best evaluated bid.

**E Post-qualification/Due Diligence**

EAC shall/shall not undertake a post qualification on the Best Evaluated Bidder to confirm whether the best evaluated bidder has the capacity and financial resources to execute the contract.

## Part 1: Section 4 Bidding Forms

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### Section 4 Bidding Forms

#### Table of Contents

##### Standard Bid Forms

1.	Bid Submission Sheet .....	36
2	Bid Security .....	39
4.	Price Schedule .....	41
5	Qualification Form .....	43

## Part 1: Section 4 Bidding Forms

---

*[This Bid Submission Sheet should be on the letterhead of the Bidder and should be signed by a person with the proper authority to sign documents that are binding on the Bidder. It should be included by the Bidder in its bid]*

### 1. Bid Submission Sheet

Date: *[insert date (as day, month and year) of bid submission]*

Procurement Reference No: *[insert Procurement Reference number]*

To: **EAST AFRICAN COMMUNITY SECRETARIAT**

We, the undersigned, declare that:

- (a) We have examined and have no reservations to the Bidding Document, including Addenda No.: *[insert the number and issuing date of each Addenda where applicable]*;
- (b) We offer to provide the services in conformity with the Bidding Document for the *[insert a brief description of the Services]*;
- (c) The total price of our Bid is: *[insert the total bid price in words and figures, indicating the amounts and currency]*; This amount is exclusive of local taxes which we have estimated at *[insert amount in words and figures]*;
- (d) Our bid shall be valid until the date specified in ITB Sub-Clause 18.1 and it shall remain binding upon us and may be accepted at any time before that date;
- (e) If our bid is accepted, we commit to obtain a Performance Security in accordance with the Bidding Document where required in the amount of *[insert amount and currency in words and figures of the performance security]* for the due performance of the Contract;
- (f) We, including any subcontractors or providers for any part of the contract resulting from this procurement process, are eligible to participate in public procurement in accordance with ITB Clause 4.1;
- (g) We, including any subcontractors or providers for any part of the contract resulting from this procurement process are registered with the EAC (. *[Bidders who are not registered or whose subcontractors are not registered should amend the statement to reflect their status]*);

**Part 1: Section 4 Bidding Forms**

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- (h) We, including any associates or Joint Venture partners for any part of the contract, have nationals from the following eligible countries; *[Insert details]*
- (i) We are eligible for a Margin of Preference in accordance with ITB Clause 33 and are eligible for inclusion in *[insert Group A or Group B as appropriate]* and enclose documentary evidence of our eligibility;  
*[or]*  
We are not eligible for a Margin of Preference in accordance with ITB Clause 33;
- (j) We have signed and undertake to abide by the Code of Ethical Conduct for Bidders and Providers attached during the procurement process and the execution of any resulting contract;
- (k) The following commissions, gratuities, or fees have been paid or are to be paid with respect to the bidding process or execution of the Contract: *[insert complete name of each Recipient, its full address, the reason for which each commission or gratuity was paid and the amount and currency of each such commission or gratuity];*

Name and address of Recipient	Purpose/Reason	Currency and Amount

*[If none has been paid or is to be paid, indicate “none”]*

- (l) We are not participating, as Bidders, in more than one bid in this bidding process;
- (m) We, including any subcontractors, do not have any conflict of interest as detailed in ITB Clause 4.4;
- (n) We, our affiliates or subsidiaries—including any subcontractors or Providers for any part of the contract—have not been suspended by any relevant Authority in the Partner States from participating in public procurement;

## Part 1: Section 4 Bidding Forms

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- (o) Our Bid is binding upon us, subject to modifications agreed during any contract negotiations;
- (p) We understand that you are not bound to accept the lowest evaluated bid or any other bid that you may receive;

Name: *[insert complete name of person signing the Bid]*

In the capacity of *[insert legal capacity of person signing the bid]*

Signed: *[signature of person whose name and capacity are shown above]*

Duly authorised to sign the bid for and on behalf of: *[insert complete name of Bidder]*

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ *[insert date of signing]*



## Part 1: Section 4 Bidding Forms

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*[This Bid Security should be on the letterhead of the issuing Financial Institution and should be signed by a person with the proper authority to sign the Bid Security. It should be included by the Bidder in its bid].*

### 2. Bid Security

Date: [insert date (as day, month and year) of bid submission]

Procurement Reference No.: [insert Procurement Reference  
Number]

To: **EAST AFRICAN COMMUNITY SECRETARIAT**

Whereas *[insert complete name of Bidder]* (hereinafter “the Bidder”) has submitted its bid dated *[insert date (as day, month and year)]* for Procurement Reference number *[insert Procurement Reference number]* for the supply of *[insert brief description of the Services]*, hereinafter called “the Bid.”

KNOW ALL PEOPLE by these presents that WE *[insert complete name of institution issuing the Bid Security]*, of *[insert city of domicile and country of nationality]* having our registered office at *[insert full address of the issuing institution]* (hereinafter “the Guarantor”), are bound unto the East African Community (hereinafter “EAC”) in the sum of *[specify in words the amount and currency of the bid security]* *[specify the amount and currency in figures]*, for which payment well and truly to be made to the aforementioned EAC, the Guarantor binds itself, its successors or assignees by these presents. Sealed with the Common Seal of this Guarantor this *[insert day in numbers]* day of *[insert month]*, *[insert year]*.

THE CONDITIONS of this obligation are the following:

1. If the Bidder withdraws its bid during the period of bid validity specified by the Bidder in the Bid Submission Sheet, except as provided in ITB Sub-Clause 18.3; or
2. If the Bidder, having been notified of the acceptance of its bid by EAC, during the period of bid validity, fails or refuses to:
  - (a) sign the Contract in accordance with ITB Clause 39; or

## Part 1: Section 4 Bidding Forms

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(b) furnish the Performance Security, in accordance with the ITB Clause 41;  
or

(c) accept the correction of its bid by EAC, pursuant to ITB Clause. 29;

we undertake to pay EAC up to the above amount upon receipt of its first written demand, without EAC having to substantiate its demand, provided that in its demand EAC states that the amount claimed by it is due to it, owing to the occurrence of one or more of the above conditions, specifying the occurred conditions.

This security shall remain in force up to and including *[insert date in accordance with ITB Clause 19.3]*, and any demand in respect thereof should be received by the Guarantor no later than the above date. This guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No. 758.

Signed: *[insert signature of person whose name and capacity are shown below]*

Name: *[insert complete name of person signing the Bid]*

In the capacity of *[insert legal capacity of person signing the bid]*

Duly authorised to sign the bid for and on behalf of: *[insert complete name of Bidder]*

## Part 1: Section 4 Bidding Forms

---

*[This Price Schedule should be signed by a person with the proper authority to sign documents for the Bidder. It should be included by the Bidder in its bid. The Bidder may reproduce this in landscape format but is responsible for its accurate reproduction].*

### 4. Price Schedule

Date: *[insert date (as day, month and year) of bid submission]*

Procurement Reference No: *[insert Procurement Reference number]*

Name of Bidder: *[Insert the name of the Bidder]*

Activity	Input Qty	Unit of measure	Unit Price	Total Price
Local Taxes				
<b>Total bid price</b>				

Signed: *[signature of person whose name and capacity are shown below]*

## Part 1: Section 4 Bidding Forms

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Name: *[insert complete name of person signing the bid]*

In the capacity of *[insert legal capacity of person signing the bid]*

Duly authorised to  
sign the bid for

and on behalf of: *[insert complete name of Bidder]*

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ *[insert date of signing]*

## Part 1: Section 4 Bidding Forms

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*[This Qualification Form should be submitted for the Bidder. The form should be on the letterhead of the Bidder and should be signed by a person with the proper authority to sign. It should be included by the Bidder in its bid, if so, stated in Section 3.*

*The information will be used for purposes of post-qualification or for verification of pre-qualification. This information will not be incorporated in the Contract. Attach additional pages as necessary.*

*Refer to Section 3, Evaluation Methodology and Criteria for details of the criteria to be met and information to be completed].*

### 5. Qualification Form

<b>Name of Bidder:</b>	
------------------------	--

1. The work performed providing Services of a similar nature and value over recent years is: *[List also details of Services under way or committed, including expected completion date.]*

No	Name of Client and Contact Person	Type of Work Performed	Duration and Dates of Contract	Value of contract

2. The major items of equipment proposed for carrying out the Services are:

Item of	Description,	Condition (new, good,	Owned, leased, or to be
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**Part 1: Section 4 Bidding Forms**

<b>Equipment</b>	<b>make and age (years)</b>	<b>condition (good, fair, or poor) and number available</b>	<b>date purchased</b>

3. The qualifications and experience of key personnel proposed for administration and execution of the Contract are: *[Attach biographical data.]*

<b>Position</b>	<b>Name</b>	<b>Years of Experience (general)</b>	<b>Year of Experience in proposed position</b>

4. Banks that may provide references if contacted by EAC are: *[State name, address and telephone, telex and facsimile numbers]*

5. Additional qualification information is attached, as required.

We, the undersigned, declare that

## Part 1: Section 4 Bidding Forms

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(a) the information contained in and attached to this form is true and accurate as of the date of bid submission:

or *[delete statement which does not apply]*

(b) the originally submitted pre-qualification information remains essentially correct as of the date of bid submission.

Signed: *[signature of person whose name and capacity are shown below]*

Name: *[insert complete name of person signing the Qualification Form]*

In the capacity of *[insert legal capacity of person signing the Qualification Form]*

Duly authorised to sign

the Qualification Form

for and on behalf of: *[insert complete name of Bidder]*

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ *[insert date of signing]*

## **Part 1 Section 5. Eligible Countries**

### **Section 5 Eligible Countries**

**Procurement Reference Number: EAC/SRVS/24-25/047**

All countries are eligible except countries subject to the following provisions.

A country shall not be eligible if:

- (a) as a matter of law or official regulation, the East African Community, prohibits commercial relations with that country, provided that EAC is satisfied that such exclusion does not preclude effective competition for the provision of services required; or
- (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Government of Tanzania prohibits any import of Services from that country or any payments to persons or entities in that country.



## **Part 2 Section 6. Statement of Requirements**

### **Section 6 Statement of Requirements**

**TERMS OF REFERENCE FOR THE INVITATION TO TENDER FOR THE PROVISION OF INFOR10 FINANCIAL BUSINESS (SUNSYSTEMS) SOFTWARE LICENSE, MAINTENANCE AND TECHNICAL SUPPORT FOR EAC SECRETARIAT (SEC), EAST AFRICAN COURT OF JUSTICE (EACJ), EAST AFRICAN COMPETITION AUTHORITY (EACA) AND EAST AFRICAN LEGISLATIVE ASSEMBLY (EALA).**

#### ***BACKGROUND INFORMATION***

##### ***1.1 Beneficiary Organs and Institutions***

The Beneficiary Organs and Institutions are EAC Secretariat, East African Legislative Assembly, East African Court of Justice and East African Competition Authority

##### ***1.2 Contracting Authority***

The Contracting Authority is East African Community Secretariat, based in Arusha, United Republic of Tanzania.

##### ***1.3 Relevant countries background***

The East African Community Organs and Institutions namely the EAC Secretariat, East African Legislative Assembly, East African Court of Justice and East African Competition Authority have been using SunSystems (Infor 10) for the past 20 years. The EAC proposes to advertise for the Provision of INFOR10 Financial Business (SunSystems) Software License, Maintenance and technical support. The service provider shall provide services for the support and maintenance. The contract will be for one year with possibility of renewal based on satisfactory performance.

##### ***1.4 The objectives of the system support***

- Provide INFOR10 Financial Business (SunSystems) and related application licenses;
- To provide technical support for SUN systems and related application as and when required as will be detailed in the Service Level Agreement;
- Provide available updates, enhancements, modifications to the current SUN systems release or version;

The maintenance service shall include, but not limited to:

## **Part 2 Section 6. Statement of Requirements**

- Off-site support and maintenance by supporting all Applications/Systems helpdesk support for users whose work is relate to the system or integrates with the system.
- Systems/applications enhancement to meet new business requirements and processes
- Continual improvement of the applications/systems
- Technical support of the applications/systems

### **1.5 SCOPE OF THE WORK**

The services will entail SUN Systems Maintenance and Technical Support to the EAC Organs and institutions in Arusha Tanzania that include;

- Development and implementation of the provisions of the Maintenance and Service Level Agreements;
- Provide SunSystems and related application licenses;
- To provide technical support for SUN systems and related application as and when required as will be detailed in the Service Level Agreement;
- Provide available updates, enhancements, modifications to the current SUN systems release or version;
- Any other maintenance and support services as maybe required by the EAC Organs

### **1.6 Facilities to be provided by the Contracting Authority and/or other parties**

The contracting authority shall avail access all the necessary information, data and reports used for execution of the implementation consultancy services under the EAC custody. The contracting authority will assist the consultant to:

- obtain formal consent from authorities or persons having the rights or power in connection with the assignment
- obtain permit to assess information and documents in connection with the consultancy services.

## **Part 2 Section 6. Statement of Requirements**

### **1.7 Contract duration**

The intended commencement date for the contract is **1<sup>st</sup> October 2025**.

The total duration of the contract will be one (1) year renewable subject to satisfactory performance which EAC will conduct a quality-of-service assessment to determine whether the service should continue or not.

### **1.8 REQUIREMENTS**

The Channel Partner business should;

- Be in operation for a minimum of 10 years with experience in supporting the RECs and other Inter Governmental Institutions.
- Must provide proof of registration with the Ministry of ICT for provision of ERP, DBMS, and CRM services. Attach Copy of Certificates or accreditations from ICT Authority for either ICTA 1: ICT consultancy or ICTA 1: Systems and Applications.
- Must provide a certificate of registration from the office of the data protection commissioner as a Data Controller or Data Processor.
- Must submit a valid authorization certificate from Infor UK indicating your appointment as an Official Partner for SunSystems in the East African Region.

#### **Key Expert 1– Team Leader – SUN System Technical Consultant and Systems Developer**

##### **Qualifications, skills and Experience**

- Preferably a Master’s degree in Computer Science or related field;
- At least 7 years working in the field of Systems development on the Regional Organisations or similar Institutions
- Demonstrated experience in the implementation of Infor10 SUN Systems Business products;
- Fluency in written and spoken English;

## **Part 2 Section 6. Statement of Requirements**

### **Key Expert 2– Team Leader – SUN System Technical Consultant**

#### **Qualifications, skills and Experience**

- Preferably a Bachelor’s degree in Computer Science or related field;
- At least 5 years working in the field of Systems development on the Regional Organisations or similar Institutions
- Demonstrated experience in the implementation of Infor10 SUN Systems Business products;
- Fluency in written and spoken English;

#### ***1.9 Proposal Submission***

The Firms are expected to submit with their offer a comprehensive methodology describing their understanding of the terms of reference, their strategy to achieve the expected results and outputs and a detailed description of activities to be performed.

#### ***2.0 Reporting requirements***

The working language is English. All reports have to be produced in English. Format of report will be responsibility of the consultant.

The service provider shall prepare and submit to EAC Secretariat documents and reports as provided for in the maintenance and service level agreements.

#### ***2.1 Submission & Approval of reports***

All copies of the reports and manuals to be produced must be submitted to the Contract Manager identified in the contract. The reports and manuals must be written in English.

## Part 2 Section 6. Statement of Requirements

### 2.2 TECHNICAL SPECIFICATIONS

<b>1.0 Financial Accounting Requirements</b>	
<b>1.1 Receivables Requirements</b>	<b>How to Achieve Requirements</b>
a) Ability to capture and maintain different types of receivable's profiles	
c) Ability to search or look up receivable based on any criteria stored in the customer record	
d) Ability to provide holistic receivable view	
e) Allow entry and maintenance of primary contact name and contact information like telephone, fax,	
f) Allow entry and maintenance of comment fields per receivable	
g) Ability to define credit hold conditions-based Account receivables account balances and aging history	
<b>1.2 Cash Receipts/Receivables Management</b>	
a) Ability to support multiple bank accounts	
b) Ability to support multiple currency	
c) Ability to post cash receipts to a receivable account and allocate to multiple invoices at a later date	
d) Ability to provide receipt reports based on different parameters for example, receivable, date range	
<b>1.3 Reports</b>	
a) Produce Aged Trial Balance Reports by amount	
b) Ability to provide Invoice reports based on different parameters for example, Customer, Date range etc.	
<b>2.General Ledger</b>	

## Part 2 Section 6. Statement of Requirements

<b>2.1. Chart of accounts</b>	
a) Ability to support flexible chart of accounts design with capability to track information as required	
b) Ability to support multiple companies and maintain financial information for any number of	
c) Ability to support automated Reversing journal entries that have been posted wrongly	
d) Ability to maintain detailed and summary transaction history by account with audit trail	
e) Ability to support roll-up/summary account capabilities with unlimited number of roll-up levels	
f) Summarize detail accounting information into multiple summary levels as needed	
g) Ability to restrict access to specific accounts as per pre-defined rules and ability to secure financial and reporting information to appropriate individuals	
<b>2.2 Transaction Processing</b>	
a) Perform online validation and approval of journal	
b) Ability to enter more detailed comments with journal entries to allow more details	
c) Ability to support and track auto clearing of inter-company transactions	
d) Ability to support automated recurring journal entries based on user-defined	
e) Ability to enter non-financial, statistical information (e.g. headcount)	
f) Ability to drill-back from ledger balances into supporting modules for transaction details	
g) Ability to import / export information from and to PC-based spreadsheet applications.	
h) Ability to configure error and warning conditions during the posting validation process (Transaction	
<b>2.3 Month, Quarter and Year end Closing</b>	
a) Ability to reconcile online with bank statement	

## Part 2 Section 6. Statement of Requirements

b) Ability to perform a “soft close” for any period and start a new period with the ability to make any	
gg) Ability to automatically generate accrual transactions at the end of the accounting period for	
hh) Ability to automatically import journal entries from different sub ledgers	
<b>2.4 Reports</b>	
a) Ability to support transaction journals	
b) Cash Receipts Journal: how all cash receipts by batch, by day	
c) Cash Disbursements Journal: Show all cash	
b) Ability to support predefined, modifiable financial statements by entity or consolidated	
c) Ability to report on account balances in summary or detail	
d) Ability to consolidate multiple companies (this would be beneficial when regional offices are	
e) Ability to support comparative income statement and/or balance sheet	
f) Ability to perform different mathematical or comparative functions on accounts	
g) Ability to report on accounts as percent of total or other accounts	
h) Ability to support cash flow analysis	
i) Ability to create custom reports at multiple levels (Details and summary	
j) Ability to use multiple querying capabilities to fill the result of one query into another and roll them up into	
<b>Technical Requirements</b>	<b>How to Achieve Requirements</b>

## Part 2 Section 6. Statement of Requirements

<p><b>3. Accounts Payable</b></p> <p>System to enable automation of accounts payables functions to enable automated processing of payments and also to include the following</p>	
<p><b>3.1 Vendor Master file</b></p>	
<p>a) Ability to support one-time vendors</p>	
<p>b) Provide system generated vendor numbers</p>	
<p>c) Allow user-defined vendor types and classes</p>	
<p>d) Ability to support multiple remit-to locations, wire</p>	
<p>e) Provide multiple expense accounts per vendor</p>	
<p>f) Ability to support quick vendor review with:</p> <ul style="list-style-type: none"> <li>• Outstanding balance</li> <li>• Last cheque amount</li> <li>• Invoices paid</li> <li>• Last purchase date</li> <li>• Last purchase amount</li> <li>• Year-to-date purchases</li> <li>• Purchases in previous years</li> </ul>	
<p><b>3.2 Invoice Processing</b></p>	
<p>a) Capability to carry expenses (prepaid, accrued, etc.) into a new year</p>	
<p>b) Provide detailed voucher management</p>	
<p>c) Allow automated or manual voucher entry</p>	
<p>d) Ability to assign voucher numbers automatically</p>	
<p>e) Ability to support multiple voucher types such as:</p> <ul style="list-style-type: none"> <li>• Accrual</li> <li>• Recurring</li> </ul>	



## Part 2 Section 6. Statement of Requirements

f) Ability to distribute expenses to multiple accounts per line item	
g) Ability to support user-defined parameters for invoice approval (i.e. any invoices outside of parameters are held for manual approval and release, all others automatically released for payment)	
h) Ability to support multiple currency invoices	
i) Ability to configure error and warning conditions during the posting validation process (Transaction Edit Rules)	
<b>3.3 Payables Analysis</b>	
a) Capability for automatic account aging, per posting date and due date.	
b) Ability to mark an invoice/voucher as held	
c) Provide automatic notification of duplicate invoices	
d) Prevent duplicate invoice numbers	
e) Produce partial payment of specified Invoices: <ul style="list-style-type: none"> <li>• Ability to select specific invoices</li> <li>• Ability to select specific vendors</li> <li>• Ability to pay a designated percentage of the</li> </ul>	
f) Allow manual selection of payments: <ul style="list-style-type: none"> <li>• Ability to select specific invoices</li> </ul>	
g) Ability to specify person/department responsible for authorizing each voucher	
h) Maintain history on-line for an unlimited number of years	
<b>3.4 Cheque writing</b>	

## Part 2 Section 6. Statement of Requirements

a) Ability to support system printed cheque	
b) Ability to prevent duplicate cheque numbers for a chequeing account	
c) Ability to pay multiple invoices with one cheque	
d) Ability to print separate cheque remittance advice	
e) Ability to support multiple payment types	
f) Ability to support procedure for voided cheque	
g) Ability to support on-line approvals for specific c cheque s or cheque registers	
h) Provide full bank statement reconciliation capabilities, including positive pay services	
i) Ability to generate multiple currency payments	
<b>3.5 Control Checks</b>	
a) Ability to support invoice summary: <ul style="list-style-type: none"> <li>• By vendor</li> </ul>	
<ul style="list-style-type: none"> <li>• By GL account number</li> <li>• By due date</li> </ul>	
b) Ability to support invoice detail: <ul style="list-style-type: none"> <li>• By vendor</li> <li>• By GL account number</li> <li>• By due date</li> </ul>	
c) Ability to support transaction register: <ul style="list-style-type: none"> <li>• Sort by GL account</li> <li>• Sort by vendor</li> </ul>	
d) Ability to support listing of changes to vendor master file e) Ability to support vendor list	
f) Ability to support period end check register	

## Part 2 Section 6. Statement of Requirements

g) Ability to support payables journal sorting: <ul style="list-style-type: none"> <li>• By general ledger code</li> <li>• By department</li> </ul>	
h) Ability to support vendor analysis report: <ul style="list-style-type: none"> <li>• All transactions</li> <li>• Purchases history</li> <li>• Payments history</li> </ul>	
i) Ability to support a detailed audit trail for each accounts payable transaction	
<b>Requirements</b>	<b>How to Achieve Requirement</b>
<b>4. Cash/Bank Payments</b>	
4.1 Online payments	
a) Ability to support automated direct to bank payments with not or minimal manual intervention	
b) Authorization levels to be well defined in the system and enable notifications to be sent to the	
<b>4.2 Bank statement reconciliation</b>	
a) Ability to support manual and automated bank	
b) Ability to reconcile total cash at group level to all bank accounts	
c) Ability to integrate with electronic bank data files, Straight to Bank (S2b), New Business Online (NBOL)	
d) Ability to schedule bank data upload	
e) Ability to flag large value discrepancies from the Reconciliation process for management attention.	

## Part 2 Section 6. Statement of Requirements

<p><b>4.3 Reports</b></p> <p>a) Ability to report on:</p> <ul style="list-style-type: none"> <li>• Cash receipts</li> <li>• Reconciling differences</li> <li>• Daily reconciled cashbook position</li> <li>• Detailed reports of reconciled items and un-</li> </ul>	
<p><b>5. Other Financial accounting requirements</b></p>	
<p>1. System to enable revaluation in other currencies other than the US dollar in SUN GL. System</p>	
<p>2. Ability to automate the upload of exchange rate table to SunSystems to be used for revaluation,</p>	
<p>3. System to enable Validation of electronically created journals.</p>	
<p><b>6. Budgeting</b></p>	
<p>6.1 Budget Development</p>	
<p>a) Ability to create budgets:</p> <ul style="list-style-type: none"> <li>• By Period/Quarter</li> <li>• By Year</li> <li>• By Chart of Accounts components for example, Departments, Regional offices, etc.</li> </ul>	
<p>b) Ability to generate new budget based on prior year budget:</p> <ul style="list-style-type: none"> <li>• Percentage increase/decrease</li> </ul>	
<p>c) Ability to use account numbers from General Ledger system for budget preparation (e.g. no re-</p>	
<p>d) Ability to save historical budget data</p>	

## Part 2 Section 6. Statement of Requirements

e) Allow automated conversion of "proposed" budget to actual budget	
<b>6.2 Budget Maintenance</b>	
b) Ability to enter budget journals to provide an audit trail of changes to a budget	
c) Ability to allocate budget amounts to individual departments, regional offices	
d) Ability to budget at different organizational levels and control who enters data at each: <ul style="list-style-type: none"> <li>• Decentralize budgeting to cost center or division levels</li> <li>• Have a central total-organization budget</li> <li>• Link a master budget to all of its detailed budgets that roll up in to it</li> <li>• Ability to revise and approve a new budget</li> </ul>	
e) Ability to synchronize budget with current GL structure, for example, new GL accounts, changes to cost centres	
f) Ability to make changes to chart of accounts and flow these changes to the budget	
Requirements	<b>How to Achieve Requirements</b>
<b>6.3 Budget Reporting/Analysis</b>	
a) Ability to support a comparison of actual vs. budget	
b) Ability to present comparison data graphically	

**Part 2 Section 6. Statement of Requirements**

c) Ability to import/export budget from/to spreadsheet	
d) Ability to print monthly departmental, regional offices exception reports of actual amounts that	
e) Ability to print budget reports in same format as G/L reports, using G/L report format parameters.	
f) Ability to maintain user-defined reports and analysis tools	
g) Ability to support a built-in analytical tool to perform "what-if" analysis	
h) Ability to support built-in, multiple dimension analytical tools – budget assumptions, trend analysis	
i) Ability to support a customizable home page (dashboard) with user defined “favorites” for	

<b>7. Fixed Assets</b>	
<b>7.1 Asset Maintenance</b>	
a) Ability to make bulk changes to asset master data	
b) Maintain cost of improvements to existing assets as component of asset value	
<b>7.2 Asset Depreciation</b>	
a) Ability to define depreciation/amortization method	
b) Ability to calculate future depreciation based upon budgeted additions and disposals	
c) Able to perform uneven period depreciation calculations, i.e. 4, 5, 4 weightings in line with	

## Part 2 Section 6. Statement of Requirements

13.3 Asset Reporting/Analysis	
a) Ability to model “what-if” scenarios within the	
b) Print asset recap showing cost, salvage value, accumulated & current depreciation, and book value	
c) Ability to support roll-up of fixed assets for multiple companies, regional offices, including multiple	

<b>8. PROCUREMENT REQUIREMENT</b>	<b>How to Achieve Requirements</b>
<b>8.1 Purchasing requirement</b> <b>General maintenance</b>	
a) Self-service ability to enter requisition	
b) Ability to support Standard, Blanket and Planned Purchase Order	
c) Ability to automatically release and transmit blanket purchase orders to suppliers	
d) Ability to send alerts that Blanket Purchase Orders is a reaching the end of validity	
e) Ability to release multiple PO’s off quarterly contracts with suppliers	
f) Ability to manually select supplier for suggested purchase orders	
g) Ability to suggest the most suitable supplier for a	

Purchase Orders based on predefined business rules	
h) Ability to track order date, requested ship date and confirmed ship date for each order	
i) Ability to support blanket purchase orders- with scheduled release dates for multiple items, ability to	

## Part 2 Section 6. Statement of Requirements

j) Ability to add free form notes to order	
k) Ability to cancel an order	
l) Ability to tract PO's by vendor, service provider, factory, due date, order number'	
m) Ability to view available inventory at PO entry	
n) Ability to add and manage company specific terms and conditions on purchase order report	
o) Ability to scan info to be attached to PO (i.e. pricing quote)	
p) Ability to define PO line types (i.e. service vs goods)	
<b>8.2 Approval</b>	
a) Ability to define requisition and Purchase Order	
<b>8.3 Reports</b>	
a) Ability to maintain detailed history by vendor or service provider	
b) Ability to maintain change log	
c) Ability to query/report on all PO's for all statuses	
<b>8.4 Processing</b>	
a) Ability to maintain and use approved vendor quotes	
b) System must enable the following:	
i) Set-up reorder limits	
ii) Calculate reorder	
f) Ability to transmit Purchase Orders electronically	



## Part 2 Section 6. Statement of Requirements

9. Expense management	How to Achieve
	Requirements
a) Ability for travellers to create and manage expense reports whenever and wherever it's convenient	
b) Ability to enforce corporate travel policies before spending occurs by verifying compliance as employees make travel plans and create a fast, easy approval	
c) Ability to effectively track and accurately allocate employee purchases that are made immediately and that often bypass requisition and order processes as a	
d) Ability to eliminate duplicate data entry and automates validation, to help ensure that requests are accurate, complete, and charged to the correct cost	
e) Alerts reviewers, obtains necessary approvals, and then triggers events such as issuing plane tickets and	
<b>10. Technical requirements</b>	
The vendor must have the capacity to:	
a) Supply, install and configure the SQL database to enable production of reports in SUN systems.	
b) Configure the SQL database to be running in one server	
<b>11. INTERFACE REQUIREMENTS</b>	
1. Configured SunSystems to be able to accommodate all the necessary fields that might be required to be	
2. Interface to be done at transaction level. Design the interface layout to be able to transfer data at transaction level in line with the analysis codes and	
3. Interface should be automated and scheduled with no or minimal human intervention	

## Part 2 Section 6. Statement of Requirements

### 2.3 EVALUATION CRITERIA

#### 23.1 GENERAL ADMINISTRATIVE/ MANDATORY COMPLIANCE GRID

S/N	Items	C or N/C
1	Tax identification references/ Numbers	
2	Valid Business Licence	
3	Company Profile	
4	Bid Document Completeness	
5	Tax Registration and compliance documents	
6	Consortium agreement and authorisation letter (Only if relevant)	
7	Certificate of Registration/Incorporation	
8	Duly filled Bidder Due Diligence Form	
9	Power of Attorney	
10	Valid authorization certificate from Infor UK for appointment as Official Partner for SunSystems in the East African Region	
11	At least three letters of reference from well-know and satisfied clients in the last three years	

**Please note that failure to submit documents indicated above will lead to outright disqualification.**

## Part 2 Section 6. Statement of Requirements

### 23.2 TECHNICAL EVALUATION GRID

Please note that;

The minimum Technical Score St required to pass is: **70**

<b>Evaluation Grid</b>	
<b>Organization and Methodology</b>	Max Score
Rationale ( <i>Refer to Technical Specifications</i> )	10
Service Response and escalation levels	20
More than 10 years' experience as Valid Authorised Channel Partner of Infor SUNSystems with similar-sized Institutions within the East African Region	20
<b>Total score for Organization and Methodology</b>	<b>50</b>
<b>Key Expert 1 (Senior Expert)</b>	
Qualification and Skills	5
General Professional Experience	10
Specific Professional Experience	15
<b>Total</b>	<b>30</b>
<b>Key Expert 2 (Junior Expert)</b>	
Qualification and Skills	5
General Professional Experience	5
Specific Professional Experience	10
<b>Total</b>	<b>20</b>
<b>Total</b>	<b>100</b>

## Part 2 Section 6. Statement of Requirements

### 2.4 INSTRUCTIONS TO EVALUATORS

Each evaluator must make an initial assessment of the technical offers and award scores on each sub-criterion according to his/her assessment.

Each evaluator should be able to justify his/her assessment and scores in a meeting of the Evaluation Committee. The justifications must relate to the description of the project needs in the terms of reference and, for the key experts, to the profile descriptions included in it. Evaluators must therefore make comments in the strengths and weaknesses boxes.

The assessments made will be discussed in the evaluation meeting(s) and each evaluator may make adjustments to the initial assessments after this discussion.

If interviews are held, each evaluator may revise his/her assessment of individual key experts on the basis of these but the justification for any such adjustment must be given to the Evaluation Committee.

**Note: Only tenders with average scores of at least 70 points qualify for consideration.**

#### 2.4.1 SUMMARY OF FINANCIAL EVALUATION/COMPARISON/PRICE:

No	Name of Bidder	Bid Currency	Bid Total	Correction made	Discounts	Adjustments made	Corrected Amount	Exchange Rate	Converted Total	Evaluated total	Rank
1		USD									
2								.1.1.1	.1.1.2	.1.1.3	.1.1.



## Part 3 Section 7. Draft Contract

**Contract**



**DRAFT**

**CONTRACT**

**BETWEEN**

**THE EAST AFRICAN COMMUNITY**

**AND**

..... *[Insert name of service provider]*

**FOR**

.....*[Insert subject matter of services and Contract No.....]*

## Part 3 Section 7. Draft Contract

**THIS CONTRACT** is made

**BETWEEN**

**The East African Community**, P. O. Box 1096, Arusha, Tanzania (*hereinafter called the “EAC”*) of the one part,

**AND**

*[insert the full name of the Service Provider]* (*hereinafter called the “Service Provider”*), with the residence in *[insert the Service Provider’s address, phone, email]* (*hereinafter referred to as the “Service Provider”*) of the other part;

*(hereinafter jointly referred to as the “Parties” and separately as the “Party”)*

**WHEREAS** the East African Community is a Regional Economic Community established by Article 2 of the Treaty for the Establishment of the East African Community;

**WHEREAS**, the **EAC** wishes to engage *[name of the Service Provider]* to perform the services hereinafter referred to, and

**WHEREAS**, *[name of the Service Provider]* is willing to perform these services,

## **Part 3 Section 7. Draft Contract**

**NOW THEREFORE THE PARTIES HEREBY AGREE** as follows: -

### **1. Interpretation**

- (1) In this Contract, words and expressions shall have the same meanings as are respectively assigned to them in this Contract.
- (2) The following documents shall constitute the Contract between the EAC and the Service Provider, and each shall be read and construed as an integral part of the Contract:
  - (a) This Contract
  - (b) Section I – General Conditions of Contract
  - (c) Section II – Special Conditions of Contract
- (3) This Contract shall prevail over all other documents. In the event of any discrepancy between the General Conditions of Contract and the Special Conditions of Contract, then the Special Conditions of Contract shall prevail.

### **2. Engagement and Services**

#### **(a) Engagement**

The **East African Community (EAC)** hereby engages **[the Service Provider]** and the Service Provider hereby accepts to provide the Insurance services to the East African Community in accordance with this Contract and the Insurance Policy annexed to this Contract.

#### **(b) Description of Services**

The **[Service Provider]** shall provide the following services to the **EAC**  
**[Insert Technical Requirements or Terms of reference]**

#### **(c) Scope of coverage**



### **Part 3 Section 7. Draft Contract**

- (1) The Service Provider shall provide the following insurance cover as specified in the Policy:
- (i) Group Life;
  - (ii) Permanent Total Disability; and
  - (iii) Group Personal accident, occupational diseases and critical illness.
- (2) The Service Provider shall not vary the scope of services provided under the contract without the prior written approval of the EAC.

#### **(d) Standard of Services**

- (i) All services provided by Service Provider shall be provided with promptness and diligence in the manner and at a level of proficiency expected of a Contractor that possess the technical capacity, expertise, competence and experience that the Service Provider has represented to the EAC and in accordance with the standards of the East African Community.
  
- (ii) The Service Provider undertakes to provide the services in accordance with the highest technical, professional and ethical standards expected of a Contractor with the competence and experience that the Contractor has represented to possess.

### **3. Price and Payment**

- (a) In consideration of the services provided, the **EAC** shall pay the Service Provider a premium of the amount of **United States Dollars .....** inclusive of VAT for the duration of the Contract.
- (b) Subject to Paragraph (a), as required by the Insurance Act of Tanzania, the premium shall be paid upon signature of the Contract.
- (c) The Service Provider shall provide a Performance Security of 10 (ten) percent of the premium.

### **Part 3 Section 7. Draft Contract**

(d) The Service Provider's request for payment shall be made to the EAC in writing, accompanied by invoices describing, as appropriate, the services performed, upon fulfilment of all other obligations stipulated in this Contract.

(e) Payment shall be disbursed electronically to the Bank Account of the Service Provider as follows:

<b>Account Name:</b>	
<b>Account Number:</b>	
<b>Name of Bank:</b>	
<b>Branch Name &amp; Address:</b>	
<b>Swift Code:</b>	
<b>Currency:</b>	

(f) The Contract amount shall be final and not subject to revision and shall constitute the only financial entitlements which shall be disbursed to Service Provider by the EAC.

(a) The EAC is a tax-exempt organisation. Where applicable, the EAC shall provide to the Service Provider documents relating to the tax-exempt status to facilitate the execution of the Contract.

#### **4. Law Applicable**

This Contract is governed and shall be construed and interpreted in accordance with the laws of the United Republic of Tanzania.

#### **5. Commencement and Duration**

**Part 3 Section 7. Draft Contract**

- (a) The contract shall commence on .....**[Insert commencement date]** and shall subsist for a period of .... **[[duration of contract/ Insert date]** or until ... **[insert date]**.
- (b) The contract may be renewed by mutual agreement of the Parties upon satisfactory performance.

**IN WITNESS** whereof, and intending to be legally bound, the Parties have duly executed this Contract by their authorised representatives.

**The East African Community**

***[Name of Service Provider]***

***Signature:***.....

***Signature:***.....

***Name:***.....

***Name:***.....

***Title:***.....

***Title:***.....



## **Part 3: Section 8**

### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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#### **8: General Conditions of Contract**

##### **A General Provisions**

#### **1 Definitions**

1.1 The headings and titles of these General Conditions of Contract shall not limit, alter or affect the meaning of the Contract.

1.2 Unless the context otherwise requires, the following words and terms shall have the meanings assigned to them:

(a) "Contract" means the Contract entered into between the EAC and the Service Provider, together with the Contract Documents referred to therein, including all attachments, appendices and all documents incorporated by reference therein.

(b) "Contract Price" means the price payable to the Service Provider stated in the Contract and representing the total amount payable for the provision of the Services.

(c) "Day" means calendar day.

(d) "Eligible Countries" means the countries and territories eligible as listed in the SCC.

(e) "GCC" means the General Conditions of Contract.

(f) "Month" means calendar month.

(g) "Personnel" means persons engaged by the Service Provider or by any Sub-contractor as employees and assigned to the performance of the Services or any part thereof;

(h) "SCC" means the Special Conditions of Contract.

(i) "Services" Any object of procurement other than goods and works.

(j) "Subcontractor" means any natural person, private or government entity, or a combination of the above, to whom any part of the Services to be provided is subcontracted by the Service Provider.

1.3 If the context so requires it, singular means plural and vice versa.

#### **2. Fraud and Corruption**

2.1 It is the Community Policy to require that EAC staff as well as Service Providers

### Part 3: Section 8

## General Conditions of Contract for the Procurement of Non-Consultancy Services

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and their subcontractors observe the highest standards of ethics during the execution of contracts. In this context, any action taken by the Service Provider or their sub-contractor to influence the contract execution for undue advantage is improper.

2.2 In pursuance of this requirement, the Community:

(a) defines, for the purposes of this provision, the terms set forth below as follows:

- (i) “corrupt practice” is the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party<sup>1</sup>;
- (ii) “fraudulent practice” is any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party<sup>2</sup> to obtain a financial or other benefit or to avoid an obligation;
- (iii) “collusive practice” is an arrangement between two or more parties<sup>3</sup> designed to achieve an improper purpose, including to influence improperly the actions of another party;
- (iv) “coercive practice” is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party<sup>4</sup>;
- (v) “obstructive practice” means a deliberate action or omission intended to impede any investigation of a corrupt, fraudulent, coercive, or collusive practice related to a procurement and includes deliberately destroying,

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<sup>1</sup> “another party” refers to a public official acting in relation to the procurement process or contract execution]. In this context, “public official” includes Community staff and employees of other organizations taking or reviewing procurement decisions.

<sup>2</sup> a “party” refers to a public official; the terms “benefit” and “obligation” relate to the procurement process or contract execution; and the “act or omission” is intended to influence the procurement process or contract execution.

<sup>3</sup> “parties” refers to participants in the procurement process (including public officials) attempting to establish bid prices at artificial, non-competitive levels.

<sup>4</sup> a “party” refers to a participant in the procurement process or contract execution.

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### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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falsifying, altering or concealing material evidence or threatening, harassing, or intimidating any party to prevent it from disclosing information;

(b) The Community will take the following measures against the Service Provider who has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;

- (i) reject the bid or award;
- (ii) declare the Service Provider, including its affiliates, ineligible, either indefinitely or for a stated period of time, to become a Community contractor;
- (iii) cancel or terminate any ongoing contract with the Service Provider;
- (iv) request a the relevant national authorities to conduct a joint investigation with Community to inspect or carry out audits of the Service Provider's accounting records and financial statements in connection with the contract in question for which it was found guilty of engaging in corrupt, fraudulent, collusive, coercive, or obstructive practices;
- (v) forfeit the bid or performance securities of the Service Provider;
- (vi) suspend any payments due to the Service Provider, under the contract in question or any other contract the Service Provider might have with the Community until the extent of damage caused by its engagement in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the Community's contract are determined and recovered, and;
- (vii) sue the Service Provider to recover the damages caused by its engagement in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the contract in question, if they are not fully recovered by the securities and the payments otherwise due to the Service Provider.

2.3 In pursuit of the policy defined in GCC Clause 2.1, EAC may terminate a Contract for Services if it at any time determines that corrupt, fraudulent, collusive or coercive practices were engaged in by representatives of EAC or of a Service

## **Part 3: Section 8**

### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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Provider, during the procurement or the execution of that contract.

#### **3. Interpretation**

3.1 If the context so requires it, singular means plural and vice versa.

#### **3.2 Entire Agreement**

The Contract constitutes the entire agreement between the EAC and the Service Provider and supersedes all communications, negotiations and agreements (whether written or oral) of the parties with respect thereto made prior to the date of Contract.

#### **3.3 Non waiver**

(a) Subject to GCC Sub-Clause 3.3 (b) below, no relaxation, forbearance, delay, or indulgence by either party in enforcing any of the terms and conditions of the Contract or the granting of time by either party to the other shall prejudice, affect, or restrict the rights of that party under the Contract, neither shall any waiver by either party of any breach of Contract operate as waiver of any subsequent or continuing breach of Contract.

(b) Any waiver of a party's rights, powers, or remedies under the Contract must be in writing, dated, and signed by an authorized representative of the party granting such waiver, and must specify the right and the extent to which it is being waived.

#### **3.4 Severability**

If any provision or condition of the Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.

#### **3.5 Code of Conduct**

The Service Provider shall at all times refrain from making any public statements concerning the Services without the prior approval of EAC, and from engaging in any activity which conflicts with its obligations towards EAC under the contract. It shall not commit the EAC without its prior written consent, and shall, where



### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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appropriate, make this obligation clear to third parties.

4.1 The Contract as well as all correspondence and documents relating to the Contract exchanged by the Service Provider and the EAC, shall be written in English unless specified otherwise in the SCC. Supporting documents and printed literature that are part of the Contract may be in another language provided they are accompanied by a certified translation of the relevant passages in the language specified, in which case, for purposes of interpretation of the Contract, the certified translation shall apply.

4.2 The Service Provider shall bear all costs of translation to the governing language and all risks of the accuracy of such translation, for documents provided by the Service Provider.

5.1 If the Service Provider is a joint venture, consortium, or association, all of the parties shall be jointly and severally liable to the EAC for the fulfillment of the provisions of the Contract and shall designate one party to act as a leader with authority to bind the joint venture, consortium, or association. The composition or the constitution of the joint venture, consortium, or association shall not be altered without the prior consent of the EAC.

6.1 The Service Provider and its Subcontractors shall have the nationality of an eligible country. A Service Provider or Subcontractor shall be deemed to have the nationality of a country if it is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country.

6.2 The Service Provider and its Sub-contractors shall provide Personnel who shall be citizens of eligible countries and use supplies with their origin from an eligible country.

6.3 The Service Provider has the obligation to promptly notify the EAC about any change in the Service Provider or their subcontractor's legal or commercial status that might affect the eligibility conditions that prevail at the time of prequalification.

7.1 Any notice given by one party to the other pursuant to the Contract shall be in writing to the address specified in the **SCC**. The term "in writing" means communicated in written form with proof of receipt.

7.2 A notice shall be effective when delivered or on the notice's effective date,

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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whichever is later.

8.1 The EAC and the Service Provider shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract.

8.2 If, after twenty-eight (28) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the EAC or the Service Provider may give notice to the other party of its intention to commence arbitration, as hereinafter provided, as to the matter in dispute and no arbitration in respect of this matter may be commenced unless such notice is given. Any dispute or difference in respect of which a notice of intention to commence arbitration has been given in accordance with this Clause shall be finally settled by arbitration. Arbitration may be commenced prior to or after delivery of the Services under the Contract. Arbitration proceedings shall be conducted in accordance with the rules of procedure **specified in the SCC.**

8.3 Notwithstanding any reference to arbitration herein, the parties may continue to perform their respective obligations under the Contract unless they otherwise agree.

9.1 The Services shall be provided in accordance with the scope of services specified in the Contract.

11.1 The Service Provider's request for payment shall be made to the EAC in writing, accompanied by invoices describing, as appropriate, the Services performed, and by the documents submitted pursuant to Contract and upon fulfillment of all other obligations stipulated in the Contract.

11.2 Where it is a requirement of the law, normal commercial practice or the interests of the Community require, advance payment shall be made as specified in the SCC.

11.3 Unless otherwise stipulated in the Special Conditions, the contract shall be at fixed prices, which shall not be revised.

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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11.4 The Service Provider undertakes to repay any amounts paid in excess of the final amount due to the EAC before the deadline indicated in the debit note, which is 45 days from the issuing of that note.

11.5 If the contract is terminated for any reason whatsoever, the guarantee securing the advance payment may be invoked forthwith in order to repay the balance of the advance still owed by the Service Provider, and the guarantor shall not delay payment or raise objection for any reason whatsoever.

12.1 EAC shall not unreasonably withhold any undisputed portion of a request for payment. EAC shall notify the Service Provider of the inadmissibility of a request for payment due to an error, discrepancy, omission or any other reason so that the Parties may resolve such error, discrepancy, omission or other fault and agree a solution to enable payment of the corrected request for payment. Only such portion of the request for payment that is inadmissible may be withheld from payment. Should any discrepancy be found to exist between actual payment made and costs authorised to be incurred by the Service Provider, EAC may add or subtract the difference from any subsequent payments.

12.2 Any amount which the EAC has paid or caused to be paid which is in excess of the amounts actually payable in accordance with the provisions of the Contract, shall be reimbursed by the Service Provider to EAC within thirty days after receipt by the Service Provider of a notice thereof. Any such claim by EAC for reimbursement must be made within twelve months after receipt by EAC of a final statement approved by EAC.

13.1 Unless otherwise stated in the SCC, where any payment is made in advance of performance of Services, payment of the advance payment shall be made against the provision by the Service Provider of a bank guarantee or an on-demand insurance bond with proof of re-insurance, for the same amount, and shall be valid for the period stated in the SCC.

13.2 Should the advance payment guarantee cease to be valid and the Service Provider fails to re-validate it, a deduction equal to the amount of the advance payment may be made by EAC from future payments due to the Service Provider

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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under the contract.

- 13.3 If a Contract is terminated for any reason, the guarantee securing the advance may be invoked in order to recover the balance of the advance still owed by the Service Provider.
- 14.1 The Service Provider shall bear and pay all taxes, duties and levies imposed on the Service Provider, by all municipal, state or national government authorities, both within and outside the United Republic of Tanzania, in connection with the provision of the Services to be supplied under the Contract.
- 14.2 For the purpose of the Contract, it is agreed that the Contract Price specified in the Agreement is based on the taxes, duties, levies, and charges prevailing at the date twenty-eight (28) days prior to the date of bid submission (called "tax" in this clause). If any tax rates are increased or decreased, a new tax is introduced, an existing tax is abolished, or any change in interpretation or application of any tax occurs in the course of the performance of the Contract, which was or will be assessed on the Service Provider, its Subcontractors, or their employees in connection with performance of the Contract, an equitable adjustment to the Contract Price shall be made to fully take into account any such change by addition to or reduction from the Contract Price, as the case may be.
- 14.3 For Service Providers outside the United Republic of Tanzania, the Service Provider shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the United Republic of Tanzania.
- 14.4 For Service Providers within the United Republic of Tanzania, the Service Provider shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted services to the EAC.
- 14.5 If any tax exemptions, reductions, allowances or privileges may be available to the Service Provider in the United Republic of Tanzania, the EAC shall use its best efforts to enable the Service Provider to benefit from any such tax savings to the maximum allowable extent.
- 15.1 The Service Provider shall, upon signing the contract, provide a performance

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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security for the performance of the Contract in the amount specified in the **SCC**.

15.2 The proceeds of the Performance Security shall be payable to the EAC as compensation for any loss resulting from the Service Providers failure to complete its obligations under the Contract.

15.3 As specified in the **SCC**, the Performance Security, shall be denominated in the currency of the Contract and shall be in the form stipulated by the EAC in the **SCC**.

15.4 The Performance Security shall be returned to the Service Provider no later than Thirty (30) days after certification by the contract manager of completion of the Service Provider's performance obligations under the contract, including any warranty obligations.

15.5 The Performance Security shall be discharged as specified in the SCC.

16.1 The copyright in all documents and other materials containing data and information furnished to the EAC by the Service Provider herein shall remain vested in the EAC, or, if they are furnished to the EAC directly or through the Service Provider by any third party, including Suppliers of materials, the copyright in such materials shall vest in the EAC.

17.1 The EAC reserves the sole and exclusive right to the intellectual property, ownership of documents and other materials produced by the Service Provider under this Contract, including any modifications to documents submitted by the Service Provider.

17.2 All copies of all the programs, data files and any other material submitted by the EAC to the Service Provider to facilitate their performance, shall remain the property of the EAC, and the Service Provider shall upon termination or expiration of this contract, hand over all such materials to the EAC.

17.3 The Service Provider shall not publish, use, cite, refer or share with a third party

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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any material or document produced by the Service Provider or submitted by the EAC under this Contract without prior authorization by the Secretary General.

18.1 The Service Provider shall keep confidential and shall not, without the written consent of the EAC, divulge to any third party any documents, data, or other information furnished directly or indirectly by the other party hereto in connection with the Contract, whether such information has been furnished prior to, during or following completion or termination of the Contract. Notwithstanding the above, the Contractor may furnish to its Subcontractor such documents, data, and other information it receives from the EAC to the extent required for the Subcontractor to perform its work under the Contract, in which event the Service Provider shall obtain from such Subcontractor an undertaking of confidentiality similar to that imposed on the Service Provider under GCC Clause 19.

18.2 The Service Provider shall not use such documents, data, and other information received from the EAC for any purposes unrelated to the contract.

18.3 The provisions on confidentiality shall not in any way modify any undertaking of confidentiality given by either of the parties hereto prior to the date of the Contract in respect of the service or any part thereof.

18.4 The provisions on confidentiality shall survive completion or termination, for whatever reason, of the Contract.

19.1 The Service Provider shall not assign, delegate, sub-contract, transfer or pledge any of its responsibility or any right or obligation contained in this Contract to any agent and/ or sub - agent without prior written permission of the EAC, the granting of which shall solely be at the discretion of the EAC.

19.2 The Service Provider shall notify the EAC in writing of all subcontracts awarded under the Contract if not already specified in the bid. Such notification, in the original bid or later shall not relieve the Service Provider from any of its obligations, duties, responsibilities, or liability under the Contract.

19.3 Subcontracts shall comply with the provisions on Fraud & Corruption and

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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Eligibility as provided in this Contract.

20.1 The Service Provider shall take out, maintain and shall cause any Sub-contractors to take out and maintain, at their own cost insurance coverage against the risks and on terms and conditions approved by EAC as shall be specified in the SCC.

20.2 The Service Provider shall at EAC's request, provide evidence to EAC showing that such insurance has been taken out and maintained.

21.1 Except in the case of Force Majeure, if the Service Provider fails to deliver any or all of the services by the date(s) of delivery or perform the Related Services within the period specified in the Contract, the EAC may without prejudice to all its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage specified in the SCC of the delivered price of the delayed or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the percentage specified in the SCC. Once the maximum is reached, the EAC may terminate the Contract as provided herein.

22.1 At its own expense, the Service Provider shall indemnify, protect and defend, EAC, its agents and employees, from and against all actions, claims, losses or damage arising from any act or omission by the Service Provider in the performance of the Services, including any violation of any legal provisions, or rights of third parties, in respect of patents, trademarks and other forms of intellectual property such as copyrights.

22.2 At its own expense, the Service Provider shall indemnify, protect and defend EAC, its agents and employees, from and against all actions, claims, losses or damages arising out of the Service Provider's failure to perform its obligations provided that:

- (a) the Service Provider is notified of such actions, claims, losses or damages not later than 30 days after the EAC becomes aware of them;
- (b) the ceiling on the Provider's liability shall be limited to an amount equal to the contract value, but such ceiling shall not apply to actions, claims, losses or damages caused by the Provider's wilful misconduct;

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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- (c) the Provider's liability shall be limited to actions, claims, losses or damages directly caused by such failure to perform its obligations under the contract and shall not include liability arising from unforeseeable occurrences incidental or indirectly consequential to such failure.
- 22.3 The aggregate liability of the Service Provider to the EAC shall not exceed the total contract value or such other amount specified in the SCC.
- 22.4 The Service Provider shall have no liability whatsoever for actions, claims, losses or damages occasioned by:
- a) EAC omitting to act on any recommendation, or overriding any act, decision or recommendation, of the Provider, or requiring the Insurance company to implement a decision or recommendation with which the Insurance company disagrees or on which it expresses a serious reservation; or
  - b) the improper execution of the Provider's instructions by agents, employees or independent contractors of EAC.
- 22.5 The Service Provider shall remain responsible for any breach of its obligations under the contract for such period after the Services have been performed as may be determined by the law governing the contract.
- 23.1 Unless otherwise specified in the Contract, if after the signature of the Contract any law, regulation, ordinance, order or bylaw having the force of law is enacted, promulgated, abrogated, or changed in the United Republic of Tanzania, (which shall be deemed to include any change in interpretation or application by the competent authorities) that subsequently affects the delivery date and/or the Contract Price, then such delivery date and/or Contract Price shall be correspondingly increased or decreased, to the extent that the Contractor has thereby been affected in the performance of any of its obligations under the Contract. Notwithstanding the foregoing, such additional or reduced cost shall not be separately paid or credited if the same has already been accounted for in the price adjustment provisions where applicable, in accordance with the provision on taxes and duties.
- 24.1 Neither of the Parties is liable for any delay of failure to perform its obligations



### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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under this contract by an event of *Force Majeure*, provided that such event was beyond the reasonable control, and was not reasonably foreseeable and without deliberate default or negligence of the party claiming an event of *Force Majeure*, and which directly results in that party's ability, notwithstanding all reasonable efforts, to perform its obligations in whole or in part.

24.2 Neither party shall be considered to be in default or breach of its obligations under this contract to the extent that performance of such obligations is prevented by an event of *Force Majeure* which arises after the date of execution of this contract.

24.3 If either party considers any event of *Force Majeure* has occurred which may affect performance of its obligations, it shall promptly notify the other party in writing thereof not later than the time specified in the SCC following the occurrence of the event, providing evidence of the nature and cause of such event, and shall similarly give notice of the restoration of normal conditions as soon as possible.

24.4 Any period within which such a party shall pursuant to this contract, require to complete any action or task, shall be extended for a period equal to the time during which such party was unable to perform such action as a result of *Force Majeure*.

24.5 If the contract or part thereof shall become impossible to perform due to *Force Majeure*, the contract or part thereof may be terminated by mutual consent.

24.6 Should the services be terminated in whole or in part in accordance with this clause then any payment due for any services already provided by the Supplier shall be paid and any sums belonging to the EAC, being held by the Supplier, for carrying out this contract shall be returned to the EAC forthwith.

24.7 Not later than the period specified in the SCC after the Service Provider and the EAC, as a result of an event of *Force Majeure*, have become unable to perform a material portion of the contract, the parties shall consult with each other with a view to agreeing on appropriate measures to be taken in the circumstances.

24.8 For purposes of this clause, "Force Majeure" means an event or situation beyond the control of the Service Provider that is not foreseeable, is unavoidable, and its

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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origin is not due to negligence or lack of care on the part of the Service Provider. Such events may include, acts of the EAC in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.

25.1 EAC may at any time request the Service Provider through notice in accordance with GCC Clause 7, to make changes within the general scope of the Contract.

25.2 If any such change causes an increase or decrease in the cost of, or the time required for, the Provider's performance of any provisions under the Contract, an equitable adjustment shall be made in the Contract Price or in the Completion Schedule, or both, and the Contract shall accordingly be amended. Any claims by the Service Provider for adjustment must be asserted within 28 days from the date of the Service Provider's receipt of EAC's change order.

25.3 Prices to be charged by the Service Provider for any additional Services or any related Supplies or Works that might be needed but which were not included in the Contract shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the Service Provider for similar services.

25.4 Subject to the above, no variation in or modification of the terms of the Contract shall be made except by written amendment signed by the parties.

26.1 If at any time during performance of the Contract, the Service Provider or its subcontractors should encounter conditions impeding timely completion of Services, the Service Provider shall promptly notify the EAC in writing of the delay, its likely duration, and its cause. As soon as practicable after receipt of the Service Provider's notice, the EAC shall evaluate the situation and may at its discretion extend the Service Provider's time for performance, in which case the extension shall be ratified by the parties by amendment of the Contract.

26.2 Except in case of Force Majeure, a delay by the Service Provider in the performance of its contractual obligations shall render the Service Provider liable to the imposition of liquidated damages as provided by this Contract, unless an extension of time is agreed upon, in accordance with this Clause.

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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##### **27.1 Termination by the EAC**

- (a) The EAC may, at any time and with immediate effect, subject to sub - paragraph ix, terminate the contract, except as provided for under Paragraph b.
- (b) Subject to any other provisions of these General Conditions, the EAC may, by giving seven days' notice to the Service Provider, terminate the contract in any of the following cases where:
  - (i) the Service Provider is in serious breach of contract for failure to perform its contractual obligations;
  - (ii) the Service Provider fails to comply within a reasonable time with the notice given by the Contract Manager requiring it to make good the neglect or failure to perform its obligations under the contract which seriously affects the proper and timely implementation of the tasks;
  - (iii) the Service Provider refuses or neglects to carry out any administrative orders given by the Contract Manager;
  - (iv) the Service Provider assigns the contract or subcontracts without the authorization of the EAC;
  - (v) the Service Provider is bankrupt, subject to insolvency or winding up procedures, is having their assets administered by a liquidator or by the Courts, has entered into an arrangement with creditors, has suspended business activities, or is in any analogous situation arising from a similar procedure provided for under national law or regulations;
  - (vi) any organizational modification occurs involving a change in the legal personality, nature or control of the Service Provider, unless such modification is recorded in an addendum to the contract;
  - (vii) any other legal disability hindering performance of the contract occurs;
  - (viii) the Service Provider has been guilty of grave professional misconduct proven by any means which the EAC can justify;
  - (ix) it has been established by a final judgment or a final administrative

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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decision or by proof in possession of the EAC that the Service Provider has been guilty of fraud, corruption, involvement in a criminal organization, money laundering or terrorist financing, terrorist related offences, child labour or other forms of trafficking in human beings or has committed an irregularity;

- (x) the Service Provider, in the performance of another contract financed by the Community or its donors has been declared to be in serious breach of contract, which has led to its early termination or the application of liquidated damages or other contractual penalties or which has been discovered following checks, audits or investigations by the EAC or the competent authorities of Partner States;
  - (xi) after the award of the contract, the award procedure or the performance of the contract proves to have been subject to substantial errors, irregularities or fraud;
  - (xii) the award procedure or the performance of another Community financed contract proves to have been subject to substantial errors, irregularities or fraud; or
  - (xiii) the Service Provider fails to perform their obligations in accordance with this contract.
- (c) Termination shall be without prejudice to any other rights or powers of the EAC under the contract. The EAC may, thereafter, conclude any other contract with a third party, at the Service Provider's own expense. The Service Provider's liability for delay in completion shall immediately cease when the EAC terminates the contract without prejudice to any liability thereunder that may already have arisen.
- (d) Upon termination of the contract or when it has received notice thereof, the Service Provider shall take immediate steps to bring the implementation of the tasks to a close in a prompt and orderly manner and to reduce expenditure to a minimum.
- (e) The Contract Manager shall, as soon as possible after termination, certify

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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the value of the supplies or services and all sums due to the Service Provider as at the date of termination.

- (f) In the event of termination, the Contract Manager shall, as soon as possible and in the presence of the Service Provider or their representatives or having duly summoned them, draw up a report on the services rendered and the incidentals. A statement shall also be drawn up of monies due to the Service Provider and of monies owed by the Service Provider to the EAC as at the date of termination of the contract.
- (g) If the EAC terminates the contract pursuant Paragraph b, it shall, in addition to the extra costs for completion of the contract and without prejudice to its other remedies under the contract, be entitled to recover from the Service Provider any loss it has suffered up to the value of the contract unless otherwise provided for in the SCC.
- (h) Where the termination is not due to an act or omission of the Service Provider, force majeure or other circumstances beyond the control of the EAC, the Service Provider shall be entitled to claim in addition to sums owed to them for the work already performed, an indemnity for loss suffered.
- (i) This contract shall be automatically terminated if it has not given rise to any payment in the two years following its signing by both parties.

#### **27.2 Termination by the Service Provider**

- (a) The Service Provider may, by giving 30 days' notice to the EAC, terminate the contract if the EAC:
  - (i) fails to pay the Service Provider the amounts due under any certificate issued by the Contract Manager after the expiry of the time limit stated in the contract; or
  - (ii) consistently fails to meet its obligations after repeated reminders; or
  - (iii) suspends the delivery of the services, or any part thereof, for more than 180 days, for reasons not specified in the contract or not attributable to the

**Part 3: Section 8**  
**General Conditions of Contract for the Procurement of Non-Consultancy Services**

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Service Provider's breach or default.

(b) Such termination shall be without prejudice to any other rights of the EAC or the Service Provider acquired under the contract.

(c) In the event of such termination, the EAC shall pay the Service Provider for any loss or damage the Service Provider may have suffered.

28.1 Either party commits breach of contract where it fails to perform its obligations in accordance with the provisions of the contract.

28.2 Where a breach of contract occurs, the party injured by the breach is entitled to the following remedies:

(a) damages

(b) termination of the contract

28.3 Damages may be either general damages or liquidated damages.

28.4 Should the Service Provider fail to perform any of its obligations in accordance with the provisions of the contract, the EAC is, without prejudice of its rights under Paragraph 2, also entitled to the following remedies:

(a) suspension of payments; or

(b) reduction or recovery of payments in proportion to the failure's extent.

28.5 Where the EAC is entitled to damages, it may deduct such damages from any sums due to the Service Provider or call on the appropriate guarantee.

28.6 The EAC shall be entitled to compensation for any damage, which comes to light after the contract is completed in accordance with the law governing the contract.

29.1 Upon termination of the Contract pursuant to GCC Clause 27, or upon completion of the Services hereof, all rights and obligations of the Parties hereunder shall cease, except:

(a) such rights and obligations as may have accrued on the date of termination or completion;

(b) the obligation of confidentiality set forth in GCC Clause 18;

### **Part 3: Section 8**

#### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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- (c) the Provider's obligation to permit inspection, copying and auditing of their accounts and records set forth in GCC Sub-Clause 2.2; and
- (d) any right which a Party may have under the Governing Laws.

29.2 Upon termination of the Contract by notice of either Party to the other pursuant to GCC Clause 7 the Service Provider shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum.

## **Part 3: Section 8**

### **General Conditions of Contract for the Procurement of Non-Consultancy Services**

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**30.1 Without prejudice to the application of other remedies laid down in the contract, a Service Provider may be suspended or debarred from the Community Supplies' Register for ..... a specific period of time or indefinitely, for:**

- (a) failure to perform in accordance with the terms and conditions of the Contract,
- (b) engaging in criminal activity;
- (c) abusive, unethical or unprofessional conduct, including corrupt practices and submission of false information;
- (d) genuine concern about the Contractor's ability to satisfactorily perform contractual obligations, such as filing for bankruptcy, or where the company is in or has recently been in receivership;
- (e) where a Service Provider is debarred or declared ineligible to be awarded the contract financed by a Partner State and international monetary institution, a funding organization or any other international institution; and
- (f) failure to comply with the "mandatory conditions" of doing business with the EAC.

30.2 In addition to, or in the alternative to suspension or debarment, the Service Provider may also be subject to financial penalties representing up to 10% (Ten Percent) of the contract price.

30.3 Where the EAC is entitled to impose financial penalties, it may deduct such financial penalties from any sums due to the Service Provider or call on the appropriate guarantee.

30.4 The decision to impose administrative sanctions may be published on the website of the EAC, explicitly naming the Service Provider.

#### **4. Accounting, Inspection and Auditing**

31.1 The Service Provider shall keep accurate and systematic accounts and records in respect of the Services hereunder, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time charges and costs.



**Section 9 Special Conditions of Contract**

GCC clause reference	Special Conditions of Contract
	The Procurement Reference Number is: <b>EAC/SRV/24-25/047</b>
<b>GCC 1.2(d)</b>	<b>Eligible Countries:</b> The Eligible Countries are those listed in Section 5 of the Bidding Document.
<b>GCC 3.4</b>	<p><b>Authorised Representatives:</b> The Authorised Representatives are:</p> <p>For EAC: <b>Secretary General</b></p> <p>For the Provider:</p>
<b>GCC 4.1</b>	<b>Language:</b> The language of the contract shall be <b>English</b> .
<b>GCC 7.1</b>	<p>For <b>notices</b>, EAC's address shall be:</p> <p>Attention: <b>The Secretary General, East African Community, Secretariat.</b></p> <p>Street Address: <b>EAC Close</b></p> <p>Floor/Room number: <b>Ground Floor, Room G 113</b></p> <p>Town/City: <b>Arusha</b></p> <p>PO Box: <b>1096</b></p> <p>Country: <b>Tanzania</b></p> <p>Telephone: <b>Fax +255 27 2162190</b></p> <p>Facsimile number: <b>Tel +255 27 2162100</b></p> <p>Email address: <a href="mailto:eacprocurement@eachq.org">eacprocurement@eachq.org</a> <u>Copy to</u> <a href="mailto:eac@eachq.org">eac@eachq.org</a></p> <p>For <b>notices</b>, the Provider's address shall be:</p> <p>Attention:</p>

**Part 3: Section 9 Special conditions of Contract**

<b>GCC clause reference</b>	<b>Special Conditions of Contract</b>
	Street Address: Floor/Room number: Town/City: PO Box: Country: Telephone: Facsimile number: Email address:
<b>GCC 8.2</b>	<b>Dispute settlement:</b> Arbitration proceedings shall be conducted in accordance with the East African Court of Justice Arbitration Rules.
<b>GCC 22.2</b>	<b>Excluded costs:</b> The following costs are excluded from the Contract Price: <b>pre-contract costs.</b>
<b>GCC 11.2</b>	<b>Payment Schedule:</b> The payment schedule shall be a single annual payment covering 100% of the contract price.  <b>Option 2:</b> two equal payments
<b>GCC 13.1</b>	(i) An Advancement Payment Guarantee <b>shall not</b> be required.
<b>GCC 15.1</b>	<b>Performance Security:</b>  Performance Security <b>shall not</b> be required
<b>GCC 20.1</b>	<b>Insurance taken out by Service Provider:</b> The Service Provider shall provide proof of reinsurance of the amount of the premium. EAC will contact the Reinsurance Company to take over in case the insurance firm is declared bankrupt.
<b>GCC 21.1</b>	Liquidated Damages: N/A

**Part 3: Section 9 Special conditions of Contract**

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<b>GCC clause reference</b>	<b>Special Conditions of Contract</b>
<b>GCC 22.3</b>	<b>Total Liability:</b> The total liability under the Contract shall be <b>up to the contract amount</b>
<b>GCC 24.3</b>	Force Majeure: the notification period is 7 days following the occurrence of the event.

**Section 10 Contract Forms**

**Table of Forms**

<b>Appendices .....</b>	<b>99</b>
<b>Performance Security .....</b>	<b>100</b>

Appendices

**Appendix A      Statement of Requirements**

**Appendix B      Breakdown of Contract Price in USD**

<b>Activity</b>	<b>Input Qty</b>	<b>Unit of measure</b>	<b>Unit Price</b>	<b>Total Price</b>
<b>Total Contract Price</b>				

*[The Performance Security should be on the letterhead of the issuing Financial Institution and should be signed by a person with the proper authority to sign documents that are binding on the Financial Institution]*

### **Performance Security**

Date: *[insert date (as day, month, and year) of Performance Security]*

Procurement Reference No: *[insert Procurement Reference Number]*

To: EAC

WHEREAS *[insert name complete of Provider]* (hereinafter “the Provider”) has undertaken, pursuant to Contract No. *[insert number]* dated *[insert day, month and year]* to supply *[brief description of the Services]* (hereinafter “the Contract”).

AND WHEREAS it has been stipulated by you in the aforementioned Contract that the Insurance company shall furnish you with a security *[insert type of security]* issued by a reputable guarantor for the sum specified therein as security for compliance with the Provider’s performance obligations in accordance with the Contract.

AND WHEREAS the undersigned *[insert complete name of Guarantor]*, legally domiciled in *[insert complete address of Guarantor]*, (hereinafter the “Guarantor”), have agreed to give the Insurance company a security:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Provider, up to a total of *[insert currency and amount of guarantee in words and figures]* and we undertake to pay you, upon your first written demand declaring the Insurance company to be in default under the Contract, without cavil or argument, any sum or sums within the limits of *[insert currency and amount of guarantee in words and figures]* as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This security is valid until the *[insert number]* day of *[insert month]*, *[insert year]*.

This guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No. 758.

Name: *[insert complete name of person signing the Performance Security]*

In the capacity of *[insert legal capacity of person signing the Performance Security]*

Signed: *[signature of person whose name and capacity are shown above]*

Duly authorised to sign the Performance Security for and on behalf of: *[insert complete name of Financial Institution]*

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ *[insert date of signing]*

## Bank Guarantee for Advance Payment

*[The bank, as requested by the successful Bidder, shall fill in this form in accordance with the instructions indicated.]*

Date: *[insert date (as day, month, and year) of Bid Submission]*

Procurement Reference No. and title: *[insert number and title of the contract]*

*[bank's letterhead]*

**Beneficiary:** *[insert legal name and address of Contracting Authority]*

**ADVANCE PAYMENT GUARANTEE No.:** *[insert Advance Payment Guarantee no.]*

We, *[insert legal name and address of bank]*, have been informed that *[insert complete name and address of Contractor]* (hereinafter called "the Contractor") has entered into Contract No. *[insert number]* dated *[insert date of Agreement]* with you, for the supply of *[insert types of Goods to be delivered]* (hereinafter called "the Contract").

Furthermore, we understand that, according to the conditions of the Contract, an advance is to be made against an advance payment guarantee.

At the request of the Contractor, we hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of *[insert amount(s)]*<sup>5</sup> *in figures and words* upon receipt by us of your first demand in writing declaring that the Contractor is in breach of its obligation under the Contract because the Contractor used the advance payment for purposes other than toward delivery of the Goods.

It is a condition for any claim and payment under this Guarantee to be made that the advance payment referred to above must have been received by the Contractor on its account *[insert number and domicile of the account]*

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<sup>5</sup> *The bank shall insert the amount(s) specified in the SCC and denominated, as specified in the SCC, either in the currency(ies) of the Contract or a freely convertible currency acceptable to the Contracting Authority.*

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This Guarantee shall remain valid and in full effect from the date of the advance payment received by the Contractor under the Contract until *[insert date<sup>6</sup>]*.

This Guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No. 458.

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*[signature(s) of authorized representative(s) of the bank*

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<sup>6</sup> *Insert the Delivery date stipulated in the Contract Delivery Schedule. The Contracting Authority should note that in the event of an extension of the time to perform the Contract, the Contracting Authority would need to request an extension of this Guarantee from the bank. Such request must be in writing and must be made prior to the expiration date established in the Guarantee. In preparing this Guarantee, the Contracting Authority might consider adding the following text to the Form, at the end of the penultimate paragraph: “We agree to a one-time extension of this Guarantee for a period not to exceed [six months][one year], in response to the Contracting Authority’s written request for such extension, such request to be presented to us before the expiry of the Guarantee.”*

**SECTION V. THE CONTRACTING AUTHORITY'S NOTIFICATION OF AWARD**

**Notification of Award**

*[letterhead paper of the Contracting Authority]*

*[date]*

To: *[name and address of the Contractor]*

This is to notify you that your Bid dated *[date]* for the implementation of the Contract *[name of the Contract and identification number, as given in the Contract Data]* for the Accepted Contract Amount of the equivalent of *[amount in numbers and words]* *[name of currency]*, as corrected and modified in accordance with the Instructions to Bidders, is hereby accepted by the Contracting Authority.

You are requested to furnish the Performance Security within 28 days in accordance with the Conditions of Contract, using for that purpose the Performance Security Forms included in Appendixes to the Special Conditions of Contract - Forms, of the Bidding Document. *(delete the sentence if not applicable)*

Authorized Signature: \_\_\_\_\_

Name and Title of Signatory: \_\_\_\_\_

## SITE VISIT CERTIFICATE

THIS IS TO CERTIFY that:

I, \_\_\_\_\_ (name of bidder or his representative) of the \_\_\_\_\_ (name of the firm) in the company of \_\_\_\_\_ (name of EAC Official) visited the site in connection with the Bid No. \_\_\_\_\_ for the \_\_\_\_\_ (name of the Lot.....)

Having examined the bid documents, I certify that I have acquainted with the nature, geographical and exact location of the requirement; the general conditions of execution; the neighbourhood and other constraints that might affect the delivery of services; the obligation not to obstruct other amenities where accordingly/requested, or the flow of any water; the physical conditions specific to the sites; the climatic conditions; local conditions; means of communication and transport; the possibility of supplying water, electricity and fuel; the availability of labour sufficient in number and quantity; all constraints and obligations resulting from social, tax and customs legislation; and all conditions and circumstances which might influence the execution or price of the services.

I further certify that I am satisfied with the description of the services and the EAC's official explanations and that I understand perfectly the deliverables to be undertaken as specified and implied in the execution of the Contract.

\_\_\_\_\_  
(Name and Signature of Bidder or his Representative)

Date: \_\_\_\_\_

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(Name and Signature of the accompanying EAC Official)

Date: \_\_\_\_\_

**EAC Stamp**

**Note 1: This form shall be completed at the time of the visit to the site where the deliverables are to be carried out.**

**Note 2: If the bidder has visited the site, this site visit certificate will be stamped.**

Form to be filled by the bidder on submission of the bid and if will be asked at the time of award

**BIDDER DUE DILIGENCE FORM**

EAST AFRICAN COMMUNIITY  
P. O. BOX 1096 ARUSHA

.....  
.....  
.....

**INSTRUCTIONS:**

- 1. Complete all sections and return with applicable support documentation to the above address. All the sections of the form and all support documentation shall be submitted in English only. If the documentation is in language other than English or French, it should be accompanied by a certified translation.
- 2. Incomplete submissions will not be processed.

Section 1: Company Details and General Information		
1. Name of Company:		
2. Street Address (physical location of the registered headquarters):		
3. City:	4. State/Postal Code:	5. Country:
6. P.O Box:	7. Telephone Number:	8. Fax Number:
9. Company Email	10 Company WWW	

<b>Address:</b>	<b>Address:</b>
<b>11 Contact</b> Name/Title/Address (if different):	<b>12</b> Telephone Number
	<b>13</b> Contact Email Address:

**14. Type of Business (Mark one only):**

Corporation:      
 Partnersh ip:      
 Sole Proprietorship:      
 Government Agency:

Other (Specify):

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15. Year Established:	16. State/Province/Country where registered:	17. Business registration/license number:	18. Number of full-time employees:
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**Section 2: Financial Information**

**1. Gross Annual Turnover for the last ..... years (please state currency)**  
 (indicates the applicable number of years and turnover respectively)

<b>3. Bank Name:</b>	<b>4. Bank Account No.:</b>
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<b>5. (City/State/Region/Postal Code):</b>	<b>6. Country:</b>
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<b>7. National Clearing Number</b> Swift Code or ABA Bank or	<b>8. Branch Main Office:</b>
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**9. Intermediary Bank (Alternate payee), if required:**

1 0. Bank Name:	11 Bank Account Number:
1 Address of Bank 2. (City/State/Region/Postal Code):	13 Country:

14. Swift Code or ABA Bank Number:

**Section 3: Technical Capability and Information on Goods/Services Offered:**

Has your company ever filed or petitioned for bankruptcy  
1. or re-organisation? Yes  No   
(If yes, please attach a detailed explanation, filing date and  
current status)

Has your company ever been terminated for contract  
2. non-performance? Yes  No   
(If yes, please attach a detailed explanation)



3. Has your company ever been debarred from Government contracts, ADB, or other International Multilateral/Financial Institution Procurement or project contracts?

Yes  No

(if yes, please attach a detailed explanation)

4. Has your company changed name(s) within the last 5 years? Yes  No

(If yes, please list former name(s))

Section 4: Goods/Services Classification			
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Indicate your company's primary line of business:

Manufacturing  Distributor  Retailer  Leasing  Wholesale  Maintenance  
 Service  Consulting  Works

Other \_\_\_\_\_ (please specify)

2. Provide a description of your company's primary products/services, in order of

**competence:**

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**3. Company literature attached:**

Catalogue  Brochure  Other \_\_\_\_\_ (specify)  
\_\_\_\_\_

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**I, the undersigned, hereby attest that the information provided herein is complete and correct. The information provided herein including attachments shall become representations under any resulting Contract.**

<b>Name (please print):</b>	<b>Signature:</b>	<b>Date</b>

**Functional Title (please print):**

**Attachments:**

- Annual Reports or audited financial reports for last 3 years/tax filings for last year**
- Copy of your company’s environmental policy, if applicable**
- Explanation of labour disputes, if any**
- Company literature (catalogues, brochures, etc.)**
- Any other relevant documents.**

**Failure to submit the requested support documentation/information (where applicable) may invalidate your application**

**Send completed application to: [eacprocurement@eachq.org](mailto:eacprocurement@eachq.org)**