EAST AFRICAN COMMUNITY

SHORT LISTING (PRE-QUALIFICATION) OF BIDDERS FOR GOODS, WORKS OR SERVICES

For
FY 2014/15, 2015/16, 2016/17
TENDER ADVERT: INVITATION TO TENDER FOR PREQUALIFICATION OF VARIOUS SERVICES AT THE EAST AFRICAN COMMUNITY

The East African Community (EAC) is a regional organisation mandated by the Governments of the Republics of Burundi, Kenya, Rwanda, Uganda and the United Republic of Tanzania to spearhead the East African economic, social and political integration, with its headquarters in Arusha, Tanzania.

The **East African Community** invites suitably qualified bidders to submit sealed submissions for the Pre-Qualification for Goods, Services and Works for EAC for the FY 2014/15, 2015/16 and 2016/17 (EAC/SRVCS/14-15/000...)

To download the Tender Document mentioned above, please visit the EAC Website [www.eac.int](http://www.eac.int) - link “Tenders”. Interested eligible bidders may obtain further information from the East African Community at the address given below from 8.00 am to 4.00 pm during working days. No liability will be accepted for loss or late delivery and late submissions will be rejected. Bid submissions must be delivered to the address below on or before **Tuesday, August 19th, 2014 at 11:00 am** addressed to:

The Secretary, Procurement Committee,  
East African Community,  
EAC Headquarters Building, Secretariat Wing, Ground Floor,  
P. O. Box 1096, Arusha, Tanzania.  
Tel: +255-27-2162100/14  
Fax: +255-27-2162102/2162191

Telegraphic, Fax, E-mail submissions will not be accepted. If you need more information or clarification, please contact us on the address above or through E-Mail: eac@eachq.org and eacprocurement@eachq.org. Any changes or modifications will be communicated on the EAC Website: [www.eac.int](http://www.eac.int)
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Preface

Short listing is a pre-tender process that provides for a shortlist of Bidders from which Bidders are obtained to bid. Short listing is used where goods, works or services are of a routine nature or bidding is for a group of similar contracts. Short listing shall be open to all Bidders and Bidders shall be invited using a short list notice.

A short list notice shall be published in at least one publication of wide circulation in each Partner State to ensure effective competition.

The short listing document is divided into:

- Part I: General Part
- Part II: Instructions to Bidders
- Part III: Preparation of Applications
- Part IV: Submission of Applications
- Part V: Opening and Evaluation of Applications
- Part VI: Short listing

Appendices:

A: Application Submission Sheet  
B: Statement of Requirements  
C: Evaluation Criteria
PART I: GENERAL PART

1.1 Scope of Bid
1.1.1 The EAC intends to prequalify eligible firms for the provision of goods, services and works described in Appendix B.

1.1.2 Throughout this document:

(a) the “Applicant” means the bidder submitting an application; and

(b) “Application” means a bid or submission to be short-listed.

1.2 Source of Funds
1.2.1 The goods, services and works to be provided by the Supplier will be financed by the EAC through its administrative budget.

1.3 Corrupt Practices
1.3.1 It is EAC policy to require that Applicants/Bidders/ Providers and Consultants, as well as EAC Staff observe the highest standards of ethics during procurement and the execution of contracts. In pursuit of this policy, the EAC:

(a) defines, for the purposes of this provision, the terms set forth below as follows:

(i) “corrupt practice” includes the offering, giving, receiving, or soliciting of anything of value to influence the action of the EAC official in the procurement process or in contract execution; and includes, inter alia, bribery and extortion or coercion which involve threats of injury to a person, property or reputation; and

(ii) “fraudulent practice” means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the EAC, and includes collusive practices among Bidders or between a bidder and EAC officials (prior to or after bid submission) designed to establish bid prices at artificial, non-competitive levels and to deprive the EAC of the benefits of free and open competition;

(b) will reject a recommendation for award if it determines that the Bidder recommended for award has engaged in corrupt or fraudulent practices in competing for the Contract; and

(c) will declare a firm ineligible, either indefinitely or for a stated period of time, to be awarded an EAC contract if it at any time determines that the Bidder has engaged in corrupt or fraudulent practices in competing for, or in executing, a public contract in any of the Partner States or with any of the International Financial Institutions.
1.3.2 In pursuit of the policy, the EAC requires both the EAC staff and Bidders to adhere to the EAC Code of Conduct for Procurement. Bidders are required to indicate their acceptance of the EAC Code of Conduct for Procurement through the declarations in the Application Submission Sheet.
PART II: INSTRUCTIONS TO BIDDERS

2.1 Introduction

The EAC will evaluate and short list all eligible companies for the provision of various goods, works and services for the Financial Years 2014/15, 2015/16, and 2016/17. Once a firm has been short listed, it will be invited, several times during the financial year, to submit a proposal for the provision of some or all of the goods, works or services. The EAC reserves the right to add similar types of goods, works or services to the list in Appendix B.

2.2 Objectives

The EAC invites sealed Applications from reputable Bidders for the provision of various Goods, Works or Services for 3 Financial Years 2014/15, 2015/16, and 2016/17.

The list of items required during the above mentioned financial year is given in Appendix B.

2.3 Eligible Applicants and Countries

2.3.1 An Applicant, and all parties constituting the Applicant, shall meet the following criteria to be eligible to participate in public procurement:

(a) the applicant has the legal capacity to enter into a contract;

(b) the applicant is not:
   (i) insolvent;
   (ii) in receivership;
   (iii) bankrupt; or
   (iv) being wound up

(c) the applicant’s business activities have not been suspended;

(d) the applicant is not the subject of legal proceedings for any of the circumstances in (b); and

(e) the applicant has fulfilled his or her obligations to pay taxes and social security contributions.

2.3.2 All countries are eligible except countries subject to the following provisions.

A country shall not be eligible if:
(a) as a matter of law or official regulation, the EAC prohibits commercial relations with that country, provided that the EAC is satisfied that such exclusion does not preclude effective competition for the provision of Goods or related services required; or

(b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the EAC prohibits any import of Goods from that country or any payments to persons or entities in that country”.

2.3.3 An Applicant shall be a natural person, private entity, government-owned entity, subject to 2.3.9, or any combination of them with the formal intent to enter into an agreement or under an existing agreement in the form of a joint venture, consortium or association. In the case of a joint venture, consortium or association, unless otherwise specified in the Application Submission Sheet, all parties shall be jointly and severally liable.

2.3.4 An Applicant and all parties constituting the Applicant shall have the nationality of an eligible country. An Applicant shall be deemed to have the nationality of a country if the Applicant is a citizen, or is constituted, incorporated or registered and operates in conformity with the provisions of the laws of that country.

2.3.5 This criterion shall also apply to the determination of the nationality of proposed subcontractors or Bidders for any part of the Contract including related services.

2.3.6 Applicants shall not have a conflict of interest. All Applicants found to be in conflict of interest shall be disqualified. Applicants shall be considered to have a conflict of interest with one or more parties in this short listing process, if they:

(a) have controlling shareholders in common; or

(b) receive or have received any direct or indirect subsidy from any of them; or

(c) have the same legal representative for purposes of this application; or

(d) have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the application of another Applicant, or influence the decision of the EAC regarding this short listing process; or

(e) participated as a consultant in the preparation of the design or technical specifications of the goods, works or services that are the subject of this short listing.
2.3.7 A firm shall submit only one bid in the same bidding process, either individually as a Bidder or as a partner of a joint venture. No firm can be a subcontractor while submitting a bid individually or as a party of a joint venture in the same bidding process. A firm, if acting in the capacity of Subcontractor in any bid, may participate in more than one bid, but only in that capacity. A Bidder who submits, or participates in, more than one bid will cause all the proposals in which the Bidder has participated to be disqualified.

2.3.8 A firm that is under a declaration of suspension by the relevant Authority in any of the Partner States at the date of submission of the application or thereafter, shall be disqualified.

2.3.9 Government-owned entities in Partner States shall be eligible only if they can establish that they are legally and financially autonomous, and operate under commercial law, and that they are not a dependent agency of the EAC.

2.3.10 Applicants shall provide such evidence of their continued eligibility satisfactory to the EAC, as the EAC shall reasonably request.

2.4 Cost of Bidding

The Applicant shall bear all costs associated with the preparation and submission of its application, and EAC will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the short listing process.

2.5 Clarification of short listing documents

A prospective applicant requiring any clarification of the short listing documents may notify the EAC in writing via e-mail and/or fax at the client's address indicated below. The EAC will respond in writing to any request for clarification on the short listing documents, which it receives no later than fourteen (14) days prior to the deadline for the submission of applications. Written copies of the EAC’s response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective applicants that have received the short listing documents.

For clarification purposes only, the EAC’s address is:

Attention: Secretary Procurement Committee
Street Address: EAC Headquarters Building
Floor/Room number: Ground Floor Secretariat Wing
Town/City: Arusha
2.6 Amendment of Short listing Document

2.6.1 At any time prior to the deadline for submission of applications, the EAC may amend the Short listing Document by issuing addenda.

2.6.2 Any addendum issued shall be part of the Short listing Document and shall be communicated in writing to all who have obtained the short listing document from the EAC.

2.6.3 To give prospective Applicants reasonable time to take an addendum into account in preparing their applications, the EAC may, at its discretion, extend the deadline for the submission of applications.

PART III: PREPARATION OF APPLICATIONS

3.1 Language of Application

The Application prepared by the Applicant, as well as all correspondence and documents relating to the Application exchanged by the Applicant and the EAC shall be written in English. Supporting documents and printed literature provided by the Applicant may be in another language provided they are accompanied by an accurate translation of the relevant passages in English, in which case, for purposes of interpretation of the Application, the translation shall govern.

3.2 Documents Establishing Applicant’s Eligibility and Qualifications

The Applicant shall provide as part of its Application, the documentary evidence of the Applicant’s legal status, financial, technical and production capability to provide the services if a contract is awarded in the format provided in the Application Submission Sheet (Forms A1 – A7). Failure to provide the required information shall result in disqualification.

3.3 Format and Signing of Applications

3.3.1 The Applicant is requested to submit its Short listing Documents (included in Annex A) in one envelope marked: “Short listing Documents for the provision of Goods, Works or Services to EAC for
the Financial Years 2014/15, 2015/16 and 2016/17.” The envelope shall contain one (1) original and two (2) copies.

3.3.2 The original and the copies of the Application shall be typed or written in indelible ink, and shall be signed by the Applicant or a person or persons duly authorized to sign the short listing documents. All pages of the Application, except for un-amended printed literature, shall be initialed by the person or persons signing the Application and each page numbered.

3.3.3 Any interlineations, erasures, or overwriting shall be valid only if they are initialed by the person or persons signing the Application.

3.3.4 All Pages of the proposal MUST be numbered sequentially starting with page number one (1) being the cover page.
PART IV: SUBMISSION OF APPLICATIONS

4.1 Sealing and Labelling of Applications

4.1.1 The Short listing Application shall be composed of one envelope marked “Short listing Document for the provision of goods, works or services”. It shall contain one (1) original (marked “Original”) and two (2) copies (marked “Copy”). In the event of any discrepancy between the original and the copies, the original shall prevail.

4.1.2 For application submission purposes only, the EAC’s address is:

Attention: Secretary Procurement Committee
Street Address: EAC Headquarters Building
Floor/Room number: Ground Floor Secretariat Wing
Town/City: Arusha
Postal address: P.O Box 1096, Arusha.
Country: Tanzania
Telephone: +255-27-2162100/14
Facsimile number: +255-27-2162102/2162191
Electronic mail address: eacprocurement@eachq.org

The deadline for application submission is:
Date: 19TH August, 2014
Time (local time): 11.00 am

4.1.3 The envelope shall also indicate the name and address of the Applicant to enable the Application to be returned unopened in case it is declared “late”.

4.1.4 If the envelope is not sealed and marked as required by Clause 4.1, the EAC will assume no responsibility for the Applications misplacement or premature opening.

4.2 Deadline for Submission of Applications

Applications must be received by EAC at the address specified under Clause 4.1.2 not later than 19th August, 2014 at 11.00 am.
4.3 Late Applications

Any Application received after the deadline for submission of applications prescribed by the EAC will be rejected and returned unopened to the applicant, at the applicants cost.
PART V: OPENING AND EVALUATION OF APPLICATIONS

5.1 Opening of Applications:

5.1.1 The EAC will read out applicants’ particulars in the presence of applicants’ representatives who choose to attend, on the 19th August, 2014 at 11.15 am. The applicants' representatives who are present shall sign a register as evidence for their attendance.

5.1.2 No Application shall be rejected at Application opening, except for late Applications, which shall be returned unopened to the Applicants.

5.1.3 The EAC will prepare minutes for the Application opening.

5.2 Evaluation of Applications:

(a) The EAC will carry out the evaluation of proposals on the basis of their responsiveness to:

- Legal Status
- Tax Payments
- Financial Position – Presentation of copies of Audited reports for the last two years.
- Specific evaluation criteria for each category as given in Appendix C.

(b) Any application that fails to meet the requirements in 5.2 (a) will be considered unsuitable and shall be rejected at this stage. The EAC shall notify the applicant of the rejection of their application.

5.3 Clarification of Applications

5.3.1 During evaluation of the Applications, the EAC may, at its discretion, ask the Applicant for clarification of its Application. A request for clarification shall be signed and sent to a bidder by the chairperson of the evaluation committee and all requests for clarifications shall be copied to all bidders for information purposes only and noted in the evaluation report.

5.3.2 A bidder shall be instructed to reply to clarifications in writing within a specified time, addressing their responses to the head of the procurement and disposal unit.

5.3.3 The Head, Procurement shall ensure that all replies are promptly forwarded to the chairperson of the evaluation committee.
5.3.4 Failure of a bidder to respond to a request for clarification may result in the rejection of its bid.

5.4 Contacting the EAC

5.4.1 No Applicant shall contact the EAC on any matter relating to its Application from the time of Application opening to short listing of Applicants.

5.4.2 Any effort by the Applicant to influence the EAC in its decisions on the Application evaluation may result in the rejection of the Application.

5.5 Confidentiality

5.5.1 Information relating to the evaluation of applications, and recommendation for short listing, shall not be disclosed to Applicants or any other persons not officially concerned with such process until the notification of short listing is made to all Applicants.

5.5.2 From the deadline for submission of applications to the time of notification of the results of the short listing, any Applicant that wishes to contact the EAC on any matter related to the short listing process, may do so but only in writing.
PART VI: SHORT LISTING

6.1 Notification to the Short listed Applicants

The EAC will notify all Applicants in writing by registered letter or email, or on the EAC website under Tenders that they have been short listed to provide goods, works or services for the Financial Years 2014/15; 2015/16; 2016/17.

6.2 Inspection

The EAC reserves the right to conduct a physical inspection of the premises of the Applicant at its own cost and discretion. If, after the inspection, it is deemed that the physical structure and quality of service equipment is unsatisfactory, then the Application will be rejected. The EAC reserves the right to verify all information submitted.

6.3 Currency

All monetary/financial information furnished, must be quoted in USD.

6.4 Changes in Qualifications of Applicants

6.4.1 Applicants and those subsequently short listed or conditionally short listed, shall inform the EAC of any material change in information that might affect their qualification status. Bidders shall be required to update key short listing information at the time of bidding.

6.4.2 Prior to award of contract, the best evaluated bidder will be required to confirm its continued qualified status in a post-qualification review process.
ANNEX A: FORM A1: APPLICATION SUBMISSION SHEET

Date: ………………..

To: The East African Community

We, the undersigned declare that:

(a) We have examined and have no reservations to the short listing document, including Addenda No:……….., (insert the number and issuing date of each Addendum);

(b) We hereby apply to be short listed for the following goods, works or services:

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<th>Reference Number</th>
<th>Description of Goods, Works or Services</th>
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(c) We, including any subcontractors or Bidders for any part of the contract or contracts resulting from this short listing process, are eligible to participate in public procurement;

(d) We undertake to abide by the EAC Code of Conduct for Procurement during the procurement process and the execution of any resulting contract;

(e) We, including any subcontractors or Bidders for any part of the contract or contracts resulting from this short listing process, have nationals from the following eligible countries (insert the nationality of the applicant, including that of all parties in case of a joint venture and the nationality of any subcontractors, if applicable);

(f) We, including any subcontractors or Bidders for any part of the contract or contracts resulting from this short listing process do not have any conflict of interest, and are not associated, nor have been associated in the past, directly or indirectly, with the consultant or any other entity that has prepared the design or technical specifications of the procurement requirements;

(g) We, our affiliates or subsidiaries, including any subcontractors for any part of the contract or contracts resulting from this short listing process, have
not been suspended by any relevant Authority in any of the Partner States from participating in public procurement;

(h) We are not a government owned entity, or if we are, we meet the requirements of 2.3.9.

(i) We declare that the following commissions, gratuities, or fees have been paid or are to be paid with respect to the short listing process, the corresponding bidding process or execution of the Contract: (insert complete name of each recipient, their full address, the reason for which each commission or gratuity was paid and the amount and currency of each such commission or gratuity. If none has been paid or is to be paid, indicate “none”.)

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<th>Name of Recipient</th>
<th>Address</th>
<th>Purpose/Reason</th>
<th>Amount &amp; currency</th>
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(j) We understand that you may amend the scope and value of any contracts to be bid or cancel the short listing process at any time and that you are neither bound to accept any application that you may receive nor to invite the short listed applicants to bid for the contract or contracts, which are the subject of this short listing, without incurring any liability to the applicants;

(k) We understand that qualification information will be subject to verification through a post-qualification process prior to any award of contract;

(l) We hereby authorise you and your authorised representatives, to conduct any enquiries or investigations to verify the statements, documents and information submitted in connection with this application and to seek clarification from our bankers and clients regarding any financial and technical aspects. This Application Submission Sheet will also serve as authorisation to any individual or authorised representative of any institution referred to in the supporting information to provide such information deemed necessary and as requested by you to verify statements and information provided in this application.

Signed: (signature of person whose name and capacity are shown below)
Name: (insert complete name of person signing the application)
In the capacity of (insert legal capacity of person signing the application)
Duly authorised to sign the application for and on behalf of: *(insert complete name of Applicant/Joint Venture)*

Dated on ____________ day of __________________, _______ *(insert date of signing)*
**FORM A2: APPLICANT INFORMATION SHEET**

**STRUCTURE AND ORGANIZATION**

1. **Name of Company:**
   *(insert full legal name)*

   **Physical address:**
   *(insert street/ number/ town or city/ country)*

   **Postal address:**

   **Telephone number:**

   **Fax number:**

   **Email:**

2. **Description of the Company’s activities:**

3. **Number of years of experience in the provision of the goods, works or services under reference**
4 In case of a Joint Venture, the following documentation shall be required for each member of the joint venture:
   a. a copy of the Bidder’s Trading licence or equivalent;
   b. a copy of the Bidder’s Certificate of Registration or equivalent;
   c. a copy of the Bidder's income tax clearance certificate or equivalent;
   d. a copy of the Bidders VAT registration or equivalent;
   e. Power of Attorney of the signatory(ies) of the bid authorising signature of the bid on behalf of the joint venture;
   f. a certified copy of the Joint Venture Agreement, which is legally binding on all partners, showing that all partners shall be jointly and severally liable and one of the partners will be nominated as being in charge, authorised to incur liabilities, and receive instructions for and on behalf of any and all partners of the joint venture.

The Applicant’s authorised representative for information is:

Name: (insert full legal name)

Address: (insert street/ number/ town or city/ country)

Telephone/Fax numbers: (insert telephone/fax numbers, including country and city codes)

E-mail address: (indicate e-mail address)

5 Describe your company’s access from other sources (name the sources/companies) to goods, works or services it does not carry out or does not have in stock, and the delivery schedule in these cases

6 What is the time schedule of providing and completing the goods, works or services being applied for?

7 Please indicate here or attach an organization chart showing the company structure including key personnel

8

9
FORM A3: FINANCIAL STATEMENT

1. Share capital

   • Authorized share capital:

2. Annual value of business undertaken in the last two years

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<th>Year</th>
<th>Turn over</th>
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3. Approximate value of current work related to this type of goods, works or services

4. Please attach copies of the company’s audited accounts for the previous two years (profit/loss, assets/liabilities) and any financial data, which you consider to be useful in the shortlisting. Please list all the attachments below.

5. Name and address of Bankers from which references can be obtained and authority to seek references
**FORM A4: RESOURCES: PERSONNEL**

1. Number of staff

   - Management staff:
   - Technical staff:
   - Support staff:

2. Please list the present key personnel and management staff.

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<th>Name</th>
<th>Qualification</th>
<th>Years of relevant experience</th>
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FORM A5: RESOURCES: BIDDERS EQUIPMENT AND FACILITIES

On the basis of the information provided in the short listing documents, please indicate equipment and facilities considered by your firm to be necessary for undertaking the contract and whether this is already in the company’s ownership or will be purchased.

The following facilities and infrastructure are available at the Applicants workshop:
FORM A6: EXPERIENCE: RELEVANT PROJECTS COMPLETED

Please fill in information about the relevant contracts completed over the past three years.

<table>
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<tr>
<th>Name</th>
<th>Employer</th>
<th>Description of Contracts</th>
<th>Total Contract Price</th>
<th>Date of Completion</th>
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The applicant **MUST** attach evidence of performance of the above contracts either in the form of reference letters from the clients. This is applicable for both completed and current similar assignments.

EXPERIENCE: CURRENT RELEVANT CONTRACTS

Please fill in information about the current relevant contracts being executed.

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<thead>
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<th>Name Employer</th>
<th>Description of Contract</th>
<th>Contract Price</th>
<th>Value completed and certified</th>
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FORM A7: LEGAL STATUS

1. Enclose a copy of the Memorandum and Articles of Association or its equivalent. A separate list of Directors/Partners/Proprietors should be attached. A joint venture agreement should be attached where applicable.

2. Enclose a copy of the Certificate of Incorporation or its equivalent.

3. Enclose a copy of the Power of Attorney to the signatory of the short listing document registered by the Registrar of Companies or written authorization to submit the application.

4. Enclose an Income Tax Clearance Certificate, or equivalent, addressed to the EAC, for this particular purpose. The EAC shall only accept original income tax clearance certificates.
   - Enclose an Annual Tax Clearance certificate for the previous year.
   - Attach a copy of VAT Registration Certificate or equivalent.

5. Please enclose a copy of a Trading License for the previous year **certified** by an issuing authority.

6. Please enclose a copy of your firm’s insurance policy coverage (applicable to motor vehicle maintenance, repair of office equipment, e.t.c.)

7. Please enclose a copy of your firm’s ISO or other quality assurance certificate, if any.
ANNEX B: STATEMENT OF REQUIREMENTS

List and codes of goods, works or services to be provided include but are not restricted to the following:

**GOODS:**

<table>
<thead>
<tr>
<th>CODE</th>
<th>ITEM</th>
</tr>
</thead>
<tbody>
<tr>
<td>GDS/0001</td>
<td>Building materials and agricultural tools</td>
</tr>
<tr>
<td></td>
<td>Cleaning equipment and materials</td>
</tr>
<tr>
<td></td>
<td>Computers, Computer consumables and accessories</td>
</tr>
<tr>
<td></td>
<td>Drugs, laboratory equipment, reagents, chemicals and medical sundries</td>
</tr>
<tr>
<td></td>
<td>Electrical equipment and accessories</td>
</tr>
<tr>
<td></td>
<td>Firefighting equipment and spares</td>
</tr>
<tr>
<td></td>
<td>Supply and maintenance of Generators</td>
</tr>
<tr>
<td></td>
<td>Kitchen Equipment</td>
</tr>
<tr>
<td></td>
<td>Printers, Printer consumables and accessories</td>
</tr>
<tr>
<td></td>
<td>Motor vehicles, Motor cycles, tyres, tubes, batteries</td>
</tr>
<tr>
<td></td>
<td>Air Conditioners and Accessories</td>
</tr>
<tr>
<td></td>
<td>Security gadgets and systems (like door access control, anti-hijack,</td>
</tr>
<tr>
<td></td>
<td>CCTV etc)</td>
</tr>
<tr>
<td></td>
<td>Office Furniture and Fittings</td>
</tr>
<tr>
<td></td>
<td>Assorted office stationery</td>
</tr>
<tr>
<td></td>
<td>Printed Office stationery</td>
</tr>
<tr>
<td></td>
<td>Office equipment and tools</td>
</tr>
<tr>
<td></td>
<td>Petroleum products and Lubricants</td>
</tr>
<tr>
<td></td>
<td>Pipes and fittings</td>
</tr>
<tr>
<td></td>
<td>Supply and installation of Computer software</td>
</tr>
<tr>
<td></td>
<td>Uniforms, curtains, protective wear and carpets</td>
</tr>
<tr>
<td></td>
<td>Plumbing materials</td>
</tr>
<tr>
<td></td>
<td>Standard reference textbooks</td>
</tr>
<tr>
<td></td>
<td>Glazing items (laminated and non-laminated)</td>
</tr>
<tr>
<td></td>
<td>Sanitary bins</td>
</tr>
<tr>
<td></td>
<td>Sealing wax</td>
</tr>
<tr>
<td></td>
<td>FAQ polythene bags</td>
</tr>
<tr>
<td></td>
<td>Packaging bags</td>
</tr>
<tr>
<td></td>
<td>Water dispensers and relates services</td>
</tr>
<tr>
<td></td>
<td>Library furniture, equipments</td>
</tr>
<tr>
<td></td>
<td>Supply of floral and decorations</td>
</tr>
<tr>
<td></td>
<td>Library books, journals etc</td>
</tr>
<tr>
<td></td>
<td>Staff welfare items (sugar, tea leaves, mineral water, biscuits, etc)</td>
</tr>
</tbody>
</table>
SERVICES:

<table>
<thead>
<tr>
<th>CODE</th>
<th>ITEM</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Advertising and Media - <em>agency services-concept development/model contracts, Day to day designing, Production of adverts/print/radio/television, Provision of outdoor sites, Provision of monitoring services, Provision of various corporate/branded items, Designing of website, Production of vinyls, etc)</em>.</td>
</tr>
<tr>
<td></td>
<td>Catering</td>
</tr>
<tr>
<td></td>
<td>Sanitary services</td>
</tr>
<tr>
<td></td>
<td>Clearing &amp; Forwarding</td>
</tr>
<tr>
<td></td>
<td>Computer repair &amp; maintenance</td>
</tr>
<tr>
<td></td>
<td>General Consultancy services</td>
</tr>
<tr>
<td></td>
<td>Legal services</td>
</tr>
<tr>
<td></td>
<td>Events management and Public Relations</td>
</tr>
<tr>
<td></td>
<td>Hotel Services e.g. Conferencing facilities and accommodation</td>
</tr>
<tr>
<td></td>
<td>Insurance brokerage</td>
</tr>
<tr>
<td></td>
<td>Passenger Motor vehicle hire services</td>
</tr>
<tr>
<td></td>
<td>Printing services (newsletters, brochures, reports etc), art and design</td>
</tr>
<tr>
<td></td>
<td>Repair &amp; Maintenance of motor vehicles &amp; Cycles</td>
</tr>
<tr>
<td></td>
<td>Secretarial, printing, binding &amp; photocopying services</td>
</tr>
<tr>
<td></td>
<td>Security Services including executive security in all the Partner States</td>
</tr>
<tr>
<td></td>
<td>Training</td>
</tr>
<tr>
<td></td>
<td>Transportation (short and long haulage)</td>
</tr>
<tr>
<td></td>
<td>Servicing of generators and transformers</td>
</tr>
<tr>
<td></td>
<td>Accounting, auditing &amp; bookkeeping</td>
</tr>
<tr>
<td></td>
<td>Procurement, Transport and Logistics consultancy services and Training</td>
</tr>
<tr>
<td></td>
<td>Investment consultants and advisors (for asset management advisory, selection of fund managers, etc)</td>
</tr>
<tr>
<td></td>
<td>Management consultants (for commercial and technical feasibility studies, restructuring, etc)</td>
</tr>
<tr>
<td></td>
<td>Fund managers</td>
</tr>
<tr>
<td></td>
<td>Information Technology Consultancy Services</td>
</tr>
<tr>
<td></td>
<td>Electrical and mechanical Engineering</td>
</tr>
<tr>
<td></td>
<td>Land Surveying and valuation</td>
</tr>
<tr>
<td></td>
<td>Courier Services- Domestic and International</td>
</tr>
<tr>
<td></td>
<td>Engraving and coding</td>
</tr>
<tr>
<td></td>
<td>Insurance services (for Insurance companies) <em>(attach last 3 years audited accounts) – will be categorized according to financial</em></td>
</tr>
<tr>
<td>capacity</td>
<td></td>
</tr>
<tr>
<td>-----------------</td>
<td></td>
</tr>
<tr>
<td>Insurance brokerage/agencies (attach last 3 years audited accounts, company profile)</td>
<td></td>
</tr>
<tr>
<td>Maintenance &amp; repair of electrical equipment</td>
<td></td>
</tr>
<tr>
<td>Maintenance &amp; repair of furniture &amp; fittings</td>
<td></td>
</tr>
<tr>
<td>Maintenance &amp; repair of Air Conditioning plants</td>
<td></td>
</tr>
<tr>
<td>Maintenance &amp; repair of I.T Equipment and accessories</td>
<td></td>
</tr>
<tr>
<td>Maintenance of PABX services</td>
<td></td>
</tr>
<tr>
<td>Repair &amp; Maintenance of motor vehicles &amp; motor Cycles (<em>Attach Insurance Policy(ies)/ certificate for premises</em>)</td>
<td></td>
</tr>
<tr>
<td>Cleaning and garbage collection services and disposal</td>
<td></td>
</tr>
<tr>
<td>Sanitary services</td>
<td></td>
</tr>
<tr>
<td>Fumigation</td>
<td></td>
</tr>
<tr>
<td>Property Management Services (Land and buildings)</td>
<td></td>
</tr>
<tr>
<td>Fleet management systems (Car Track) services</td>
<td></td>
</tr>
<tr>
<td>Staff development and Training</td>
<td></td>
</tr>
<tr>
<td>Counseling services</td>
<td></td>
</tr>
<tr>
<td>Human Resource consultancy services</td>
<td></td>
</tr>
<tr>
<td>Motor vehicle washing and cleaning (<em>Attach Insurance Policy(ies) for premises added advantage</em>)</td>
<td></td>
</tr>
<tr>
<td>Transfer of Personal effects</td>
<td></td>
</tr>
<tr>
<td>Provision of transport services</td>
<td></td>
</tr>
<tr>
<td>Clearing and forwarding services</td>
<td></td>
</tr>
<tr>
<td>Event Managers and exhibition services</td>
<td></td>
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<tr>
<td>Translation Services</td>
<td></td>
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<tr>
<td>Braille services</td>
<td></td>
</tr>
<tr>
<td>Compound and pavement Maintenance services</td>
<td></td>
</tr>
<tr>
<td>Internet Connection services and live web cast streaming in all the Partner States</td>
<td></td>
</tr>
<tr>
<td>Hire of Commercial Executive Chauffer driven Cars in Arusha and All the five Partner States</td>
<td></td>
</tr>
</tbody>
</table>

**WORKS:**

<table>
<thead>
<tr>
<th>CODE</th>
<th>ITEM</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Building &amp; Carpentry</td>
</tr>
<tr>
<td></td>
<td>Civil works below USD 100,000</td>
</tr>
<tr>
<td></td>
<td>Structural Works below USD 100,000</td>
</tr>
</tbody>
</table>
ANNEX C: EVALUATION CRITERIA

The evaluation criteria is usually based on four main areas namely eligibility, experience, capacity, technical and quality requirements. The following are examples of what the EAC might use as evaluation criteria: The list is not exhaustive:

GOODS:

Eligibility
• General Eligibility
• Nationality
• Conflict of Interest
• Suspension
• Government owned entity
• Origin of Goods

Historical Contract Performance
• Manufacturing Experience
• Experience of similar size of contracts
• Packaging, distribution and transportation experience
• Disputes

Capacity
• Production
• Financial position
• Current Commitments

Technical and Quality Requirements
• Product and Facility Registrations
• Quality Assurance

Experience
• Experience of firm
• Qualifications and Competence
• Experience in subject

SERVICES:

Eligibility
• General Eligibility
• Nationality
• Conflict of Interest
• Suspension
• Joint Venture

Experience
• Experience of firm
• Qualifications and Competence
• Experience in subject
• Experience in region and language
• Methodology

**Historical Contract Performance**
• History of non-performing contracts
• Pending litigation

**WORKS:**

**Eligibility**
• General Eligibility
• Nationality
• Conflict of Interest
• Suspension
• Government owned entity

**Historical Contract Performance**
• History of non-performing contracts
• Pending litigation

**Financial Situation**
• Financial performance
• Average annual construction turnover

**Experience**
• General Construction experience
• Specific Construction experience

**Capacity**
• Production
• Financial position
• Current Commitments